

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 29, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the transition period from _____ to _____
Commission File Number 001-33278**

AVIAT NETWORKS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

860 N. McCarthy Blvd., Suite 200, Milpitas, California

(Address of principal executive offices)

20-5961564

(I.R.S. Employer Identification No.)

95035

(Zip Code)

(408) 941-7100

(Registrant's telephone number, including area code)

No changes

(Former name, former address and former fiscal year, if changed since last report)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock	AVNW	The Nasdaq Stock Market LLC

The number of shares outstanding of the registrant's Common Stock as of April 30, 2019 was 5,377,630 shares.

AVIAT NETWORKS, INC.
QUARTERLY REPORT ON FORM 10-Q
For the Quarterly Period Ended March 29, 2019
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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

AVIAT NETWORKS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

(In thousands, except share and par value amounts)	March 29, 2019	June 29, 2018
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 36,053	\$ 37,425
Restricted cash	—	3
Accounts receivable, net	45,622	43,068
Unbilled receivables	28,474	14,167
Inventories	10,309	21,290
Customer service inventories	949	1,507
Other current assets	4,664	6,006
Total current assets	126,071	123,466
Property, plant and equipment, net	16,849	17,179
Deferred income taxes	12,185	5,600
Other assets	12,098	9,816
TOTAL ASSETS	\$ 167,203	\$ 156,061
LIABILITIES AND EQUITY		
Current Liabilities:		
Short-term debt	\$ 9,000	\$ 9,000
Accounts payable	34,165	30,878
Accrued expenses	22,234	25,864
Advance payments and unearned revenue	18,507	19,300
Restructuring liabilities	1,459	1,426
Total current liabilities	85,365	86,468
Unearned revenue	8,071	6,593
Other long-term liabilities	953	1,250
Reserve for uncertain tax positions	3,654	2,941
Deferred income taxes	1,553	1,293
Total liabilities	99,596	98,545
Commitments and contingencies (Note 11)		
Equity:		
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none issued	—	—
Common stock, \$0.01 par value, 300,000,000 shares authorized, 5,375,942 shares issued and outstanding at March 29, 2019; 5,351,155 shares issued and outstanding at June 29, 2018	54	54
Additional paid-in-capital	815,421	816,426
Accumulated deficit	(734,837)	(746,359)
Accumulated other comprehensive loss	(13,031)	(12,605)
Total equity	67,607	57,516
TOTAL LIABILITIES AND EQUITY	\$ 167,203	\$ 156,061

See accompanying Notes to unaudited Condensed Consolidated Financial Statements.

AVIAT NETWORKS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

(In thousands, except per share amounts)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Revenues:				
Revenue from product sales	\$ 34,615	\$ 40,686	\$ 115,696	\$ 113,472
Revenue from services	19,422	21,407	63,933	66,526
Total revenues	54,037	62,093	179,629	179,998
Cost of revenues:				
Cost of product sales	23,712	28,704	76,670	76,151
Cost of services	14,070	15,257	46,289	46,529
Total cost of revenues	37,782	43,961	122,959	122,680
Gross margin	16,255	18,132	56,670	57,318
Operating expenses:				
Research and development expenses	5,350	4,754	15,603	14,696
Selling and administrative expenses	13,408	14,745	41,405	42,571
Restructuring (recovery) charges	—	(2)	796	(252)
Total operating expenses	18,758	19,497	57,804	57,015
Operating (loss) income	(2,503)	(1,365)	(1,134)	303
Interest income	73	49	167	149
Interest expense	(7)	(5)	(88)	(24)
Other expense, net	(1)	(54)	(1)	(220)
(Loss) income before income taxes	(2,438)	(1,375)	(1,056)	208
(Benefit from) provision for income taxes	(6,777)	1,015	(6,955)	(2,188)
Net income (loss)	4,339	(2,390)	5,899	2,396
Less: Net income attributable to noncontrolling interest, net of tax	—	233	—	605
Net income (loss) attributable to Aviat Networks	\$ 4,339	\$ (2,623)	\$ 5,899	\$ 1,791
Net income (loss) per share of common stock outstanding:				
Basic	\$ 0.81	\$ (0.49)	\$ 1.10	\$ 0.34
Diluted	\$ 0.78	\$ (0.49)	\$ 1.05	\$ 0.32
Weighted-average shares outstanding:				
Basic	5,381	5,344	5,382	5,331
Diluted	5,577	5,344	5,634	5,632

See accompanying Notes to unaudited Condensed Consolidated Financial Statements.

AVIAT NETWORKS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(Unaudited)

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Net income (loss)	\$ 4,339	\$ (2,390)	\$ 5,899	\$ 2,396
Other comprehensive (loss) income:				
Net change in cumulative translation adjustments	(88)	188	(426)	809
Other comprehensive (loss) income	(88)	188	(426)	809
Comprehensive income (loss)	4,251	(2,202)	5,473	3,205
Less: Comprehensive income attributable to noncontrolling interest, net of tax	—	233	—	605
Comprehensive income (loss) attributable to Aviat Networks	\$ 4,251	\$ (2,435)	\$ 5,473	\$ 2,600

See accompanying Notes to unaudited Condensed Consolidated Financial Statements.

AVIAT NETWORKS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

(In thousands)	Nine Months Ended	
	March 29, 2019	March 30, 2018
Operating Activities		
Net income	\$ 5,899	\$ 2,396
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of property, plant and equipment and capitalized software	3,408	3,981
(Recovery from) provision for uncollectible receivables	(264)	48
Share-based compensation	1,396	1,689
Deferred tax assets, net	(6,870)	(2,823)
Charges for inventory and customer service inventory write-downs	404	376
Loss on disposition of property, plant and equipment, net	20	28
Changes in operating assets and liabilities:		
Accounts receivable	(236)	8,068
Unbilled receivables	(5,674)	(2,299)
Inventories	(698)	954
Customer service inventories	(170)	(351)
Accounts payable	3,954	(1,399)
Accrued expenses	(3,085)	(569)
Advance payments and unearned revenue	7,197	(806)
Income taxes payable or receivable	366	(72)
Other assets and liabilities	(307)	(1,942)
Net cash provided by operating activities	5,340	7,279
Investing Activities		
Payments for acquisition of property, plant and equipment	(4,083)	(5,048)
Net cash used in investing activities	(4,083)	(5,048)
Financing Activities		
Proceeds from borrowings	27,000	27,000
Repayments of borrowings	(27,000)	(27,000)
Payments for repurchase of Company stock	(1,870)	—
Payments for taxes related to net settlement of equity awards	(561)	—
Proceeds from issuance of common stock under employee stock plans	30	15
Net cash (used in) provided by financing activities	(2,401)	15
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	(305)	60
Net (decrease) increase in cash, cash equivalents, and restricted cash	(1,449)	2,306
Cash, cash equivalents, and restricted cash, beginning of period	37,764	36,569
Cash, cash equivalents, and restricted cash, end of period	\$ 36,315	\$ 38,875

See accompanying Notes to unaudited Condensed Consolidated Financial Statements.

AVIAT NETWORKS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
(Unaudited)

Three Months Ended March 29, 2019

(In thousands, except share amounts)	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Aviat Networks Stockholders' Equity	Noncontrolling Interests	Total Equity
	Shares	\$ Amount						
Balance as of December 28, 2018	5,399,357	\$ 54	\$ 815,392	\$ (739,176)	\$ (12,943)	\$ 63,327	\$ —	\$ 63,327
Net income	—	—	—	4,339	—	4,339	—	4,339
Other comprehensive loss, net of tax	—	—	—	—	(88)	(88)	—	(88)
Issuance of common stock under employee stock plans	8,168	—	11	—	—	11	—	11
Shares withheld for taxes related to vesting of equity awards	(622)	—	(7)	—	—	(7)	—	(7)
Stock repurchase	(30,961)	—	(433)	—	—	(433)	—	(433)
Share-based compensation	—	—	458	—	—	458	—	458
Balance as of March 29, 2019	5,375,942	\$ 54	\$ 815,421	\$ (734,837)	\$ (13,031)	\$ 67,607	\$ —	\$ 67,607

Three Months Ended March 30, 2018

(In thousands, except share amounts)	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Aviat Networks Stockholders' Equity	Noncontrolling Interests	Total Equity
	Shares	\$ Amount						
Balance as of December 29, 2017	5,340,851	\$ 53	\$ 814,898	\$ (743,790)	\$ (11,164)	\$ 59,997	\$ 915	\$ 60,912
Net loss	—	—	—	(2,623)	—	(2,623)	233	(2,390)
Other comprehensive income, net of tax	—	—	—	—	188	188	—	188
Issuance of common stock under employee stock plans	8,458	—	4	—	—	4	—	4
Share-based compensation	—	—	535	—	—	535	—	535
Balance as of March 30, 2018	5,349,309	\$ 53	\$ 815,437	\$ (746,413)	\$ (10,976)	\$ 58,101	\$ 1,148	\$ 59,249

See accompanying Notes to unaudited Condensed Consolidated Financial Statements.

AVIAT NETWORKS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY
(Unaudited)

Nine Months Ended March 29, 2019

(In thousands, except share amounts)	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Aviat Networks Stockholders' Equity	Noncontrolling Interests	Total Equity
	Shares	\$ Amount						
Balance as of June 29, 2018	5,351,155	\$ 54	\$ 816,426	\$ (746,359)	\$ (12,605)	\$ 57,516	\$ —	\$ 57,516
Cumulative-effect adjustment for ASC Topic 606	—	—	—	5,623	—	5,623	—	5,623
Net income	—	—	—	5,899	—	5,899	—	5,899
Other comprehensive loss, net of tax	—	—	—	—	(426)	(426)	—	(426)
Issuance of common stock under employee stock plans	182,421	1	29	—	—	30	—	30
Shares withheld for taxes related to vesting of equity awards	(35,088)	—	(561)	—	—	(561)	—	(561)
Stock repurchase	(122,546)	(1)	(1,869)	—	—	(1,870)	—	(1,870)
Share-based compensation	—	—	1,396	—	—	1,396	—	1,396
Balance as of March 29, 2019	5,375,942	\$ 54	\$ 815,421	\$ (734,837)	\$ (13,031)	\$ 67,607	\$ —	\$ 67,607

Nine Months Ended March 30, 2018

(In thousands, except share amounts)	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Aviat Networks Stockholders' Equity	Noncontrolling Interests	Total Equity
	Shares	\$ Amount						
Balance as of June 30, 2017	5,317,766	\$ 53	\$ 813,733	\$ (748,204)	\$ (11,785)	\$ 53,797	\$ 543	\$ 54,340
Net income	—	—	—	1,791	—	1,791	605	2,396
Other comprehensive income, net of tax	—	—	—	—	809	809	—	809
Issuance of common stock under employee stock plans	31,543	—	15	—	—	15	—	15
Share-based compensation	—	—	1,689	—	—	1,689	—	1,689
Balance as of March 30, 2018	5,349,309	\$ 53	\$ 815,437	\$ (746,413)	\$ (10,976)	\$ 58,101	\$ 1,148	\$ 59,249

See accompanying Notes to unaudited Condensed Consolidated Financial Statements.

AVIAT NETWORKS, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note 1. The Company and Basis of Presentation

The Company

Aviat Networks, Inc. (the “Company,” “we,” “us,” and “our”) designs, manufactures, and sells a range of wireless networking solutions and services to mobile and fixed telephone service providers, private network operators, government agencies, transportation and utility companies, public safety agencies, and broadcast system operators across the globe. Due to the volume of our international sales, especially in developing countries, we may be susceptible to a number of political, economic, and geographic risks that could harm our business as outlined in “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended June 29, 2018. Our products include broadband wireless access base stations and customer premises equipment for fixed and mobile, point-to-point digital microwave radio systems for access, backhaul, trunking, and license-exempt applications, supporting new network deployments, network expansion, and capacity upgrades.

Basis of Presentation

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP) and with the rules and regulations of the Securities and Exchange Commission (SEC) for interim financial information. Accordingly, the statements do not include all information and footnotes required by U.S. GAAP for annual consolidated financial statements. In the opinion of our management, such interim financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of financial position, results of operations and cash flows for such periods. The results for the three and nine months ended March 29, 2019 are not necessarily indicative of the results that may be expected for the full fiscal year or future operating periods. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the Consolidated Financial Statements and footnotes thereto included in our Annual Report on Form 10-K for the fiscal year ended June 29, 2018.

The unaudited Condensed Consolidated Financial Statements include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. All intercompany transactions and accounts have been eliminated.

We operate on a 52-week or 53-week year ending on the Friday closest to June 30. The first three quarters of fiscal 2019 and fiscal 2018 included 13 weeks in each quarter. Fiscal year 2019 will be comprised of 52 weeks and will end on June 28, 2019.

Use of Estimates

The preparation of unaudited condensed consolidated financial statements in accordance with U.S. GAAP requires us to make estimates, assumptions and judgments affecting the amounts reported and related disclosures. Estimates are based upon historical factors, current circumstances and the experience and judgment of our management. We evaluate our estimates and assumptions on an ongoing basis and may employ outside experts to assist us in making these evaluations. Changes in such estimates, based on more accurate information, or different assumptions or conditions, may affect amounts reported in future periods. Such estimates affect significant items, including revenue recognition, provision for uncollectible receivables, inventory valuation, valuation allowances for deferred tax assets, uncertainties in income taxes, restructuring obligations, product warranty obligations, share-based awards, contingencies, recoverability of long-lived assets and useful lives of property, plant and equipment.

Summary of Significant Accounting Policies

There have been no material changes in our significant accounting policies as of and for the nine months ended March 29, 2019, as compared to the significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended June 29, 2018, with the exception of our revenue recognition policy. Effective June 30, 2018, we adopted Accounting Standards Update (ASU) No. 2014-09 (Accounting Standards Codification 606 or ASC 606), *Revenue from Contracts with Customers*, as amended. See Note 3, “Revenue Recognition” to the Notes to unaudited Condensed Consolidated Financial Statements for discussion of the impact of the adoption of this standard on our policies for revenue.

Comparability

We adopted ASC 606, effective June 30, 2018, using the modified retrospective method. Prior-period financial statements were not retrospectively restated. The Consolidated Balance Sheet as of June 29, 2018 and results of operations for the three and nine months ended March 30, 2018 were prepared using accounting standards that were different than those in effect for the three and nine months ended March 29, 2019. As a result, the balance sheets as of March 29, 2019 and June 29, 2018 are not directly comparable, nor are the results of operations for the three and nine months ended March 29, 2019 and March 30, 2018.

Accounting Standards Adopted

In May 2014, the Financial Accounting Standards Board (FASB) issued ASC 606 which supersedes nearly all current U.S. GAAP guidance on this topic and eliminates industry-specific guidance. Revenue recognition under ASC 606 depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additional disclosures are required to enable users to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. In addition, the FASB amended its guidance related to the capitalization and amortization of the incremental costs of obtaining a contract with a customer. The new revenue standard may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized in retained earnings as of the date of adoption. We adopted ASC 606 using the modified retrospective method as of June 30, 2018 with the cumulative effect recognized as an adjustment to the opening balance of our accumulated deficit (net of tax). Prior periods have not been retroactively adjusted and will continue to be reported under the accounting standards in effect for those periods. See Note 3, "Revenue Recognition" to the Notes to unaudited Condensed Consolidated Financial Statements for more information.

In January 2016, the FASB issued ASU 2016-01, *Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*. This guidance retains the current accounting for classifying and measuring investments in debt securities and loans but requires equity investments to be measured at fair value with subsequent changes recognized in net income, except for those accounted for under the equity method or requiring consolidation. The guidance also changes the accounting for investments without a readily determinable fair value and do not qualify for the practical expedient to estimate fair value. A policy election can be made for these investments whereby estimated fair value may be measured at cost and adjusted in subsequent periods for any impairment or changes in observable prices of identical or similar investments. This ASU is effective for fiscal years beginning after December 15, 2017. We adopted this update during the first quarter of fiscal 2019. The adoption had no material impact on our unaudited Condensed Consolidated Financial Statements.

In August 2018, the SEC adopted the final rule under SEC Release No. 33-10532, *Disclosure Update and Simplification*, amending certain disclosure requirements that were redundant, duplicative, overlapping, outdated or superseded. In addition, the amendments expanded the disclosure requirements on the analysis of stockholders' equity for interim financial statements. Under the amendments, an analysis of changes in each caption of stockholders' equity presented in the balance sheet must be provided in a note or separate statement. The analysis should present a reconciliation of the beginning balance to the ending balance of each period for which a statement of comprehensive income is required to be filed. We adopted this update during the first quarter of fiscal 2019. For our first presentation of changes in stockholders' equity, see our unaudited Condensed Consolidated Statements of Equity included in this Form 10-Q for the quarter ended March 29, 2019.

Accounting Standards Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* and subsequent amendments to the initial guidance: ASU 2018-10, *Codification Improvements to Topic 842, Leases*, and ASU 2018-11, *Leases (Topic 842) Targeted Improvements*, each issued in July 2018, as well as ASU 2019-01, *Leases (Topic 842) Codification Improvements* issued in March 2019 (collectively, Topic 842), all of which provides guidance on the recognition, measurement, presentation, and disclosure of leases. Topic 842 requires the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases under previous guidance. This standard will become effective for fiscal years beginning after December 15, 2018 including interim periods within those years, with early adoption permitted. The recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee have not significantly changed from previous guidance. Although we are currently evaluating the impact the pronouncement will have on our unaudited Condensed Consolidated Financial Statements and related disclosures, we expect that most of our operating lease commitments will be subject to the new standard and recognized as operating lease liabilities and right-of-use assets upon adoption.

In June 2018, the FASB issued ASU 2018-07, *Compensation-Stock Compensation: Improvement to Nonemployees Share-Based Payment Accounting* (ASU 2018-07), which expands the scope of Topic 718 to include all share-based payment

transactions for acquiring goods and services from nonemployees. ASU 2018-07 specifies that Topic 718 applies to all share-based payment transactions in which the grantor acquires goods and services to be used or consumed in its own operations by issuing share-based payment awards. ASU 2018-07 also clarifies that Topic 718 does not apply to share-based payments used to effectively provide (1) financing to the issuer or (2) awards granted in conjunction with selling goods or services to customers as part of a contract accounted for under ASC 606. ASU 2018-07 will be effective for fiscal years beginning after December 15, 2018, including interim periods within those years, with early adoption permitted. We do not expect the adoption of this guidance will have a material impact on our unaudited Condensed Consolidated Financial Statements.

In August 2018, the FASB issued ASU 2018-15, *Intangibles-Goodwill and Other-Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That is a Service Contract*. This guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. This standard will become effective for interim and annual periods beginning after December 15, 2019, with early adoption permitted. The standard can be adopted either using the prospective or retrospective transition approach. We are evaluating the effect the adoption of the standard will have on our unaudited Condensed Consolidated Financial Statements.

Note 2. Net Income (Loss) Per Share of Common Stock

Net income (loss) per share is computed using the two-class method, by dividing net income attributable to us by the weighted-average number of shares of our outstanding common stock and participating securities outstanding. Our restricted shares contain rights to receive non-forfeitable dividends and therefore are considered to be participating securities and included in the calculations of net income per basic and diluted common share. Undistributed losses are not allocated to unvested restricted shares as the unvested restricted shares are not contractually obligated to share our losses. The impact on earnings per share of the participating securities under the two-class method was immaterial.

The following table presents the computation of basic and diluted net income (loss) per share attributable to our common stockholders:

(In thousands, except per share amounts)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Numerator:				
Net income (loss) attributable to Aviat Networks	\$ 4,339	\$ (2,623)	\$ 5,899	\$ 1,791
Denominator:				
Weighted-average shares outstanding, basic	5,381	5,344	5,382	5,331
Effect of potentially dilutive equivalent shares	196	—	252	301
Weighted-average shares outstanding, diluted	5,577	5,344	5,634	5,632
Net income (loss) per share of common stock outstanding:				
Basic	\$ 0.81	\$ (0.49)	\$ 1.10	\$ 0.34
Diluted	\$ 0.78	\$ (0.49)	\$ 1.05	\$ 0.32

The following table summarizes the weighted-average equity awards that were excluded from the diluted net income (loss) per share calculations since they were anti-dilutive:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Stock options	394	343	375	333
Restricted stock units and performance stock units	52	437	39	—
Total shares of common stock excluded	446	780	414	333

Note 3. Revenue Recognition

Effective June 30, 2018, we adopted ASC 606, using the modified retrospective method applied to those contracts that were not completed as of June 29, 2018. Results for the reporting periods after June 29, 2018 are presented under ASC 606, while prior-period amounts are not adjusted and continue to be reported in accordance with our historical accounting under ASC 605.

We recognize revenue by applying the following five-step approach: (1) identification of the contract with a customer; (2) identification of the performance obligations in the contract; (3) determination of the transaction price; (4) allocation of the transaction price to the performance obligations in the contract; and (5) recognition of revenue when, or as, we satisfy a performance obligation.

Revenue from product sales is generated predominately from the sales of products manufactured by third-party manufacturers to whom we have outsourced our manufacturing processes. Printed circuit assemblies, mechanical housings, and packaged modules are manufactured by contract manufacturing partners, with periodic business reviews of material levels and obsolescence. Product assembly, product testing, complete system integration, and system testing may either be performed within our own facilities or at the locations of our third-party manufacturers.

Revenue from services includes certain installation, extended warranty, customer support, consulting, training, and education. Maintenance and support services are generally offered to our customers over a specified period of time and from sales and subsequent renewals of maintenance and support contracts. The services noted are recognized based on an over-time recognition model using the cost input method.

Revenues related to certain contracts for customized network solutions are recognized over time using the cost input method. In using this input method, we generally apply the cost-to-cost method of accounting where sales and profits are recorded based on the ratio of costs incurred to estimated total costs at completion. Recognition of profit on these contracts requires estimates of the total contract value, the total cost at completion, and the measurement of progress towards completion. Significant judgment is required when estimating total contract costs and progress to completion on the arrangements, as well as whether a loss is expected to be incurred on the contract. If circumstances arise that change the original estimates of revenues, costs, or extent of progress toward completion, revisions to the estimates are made. These revisions may result in increases or decreases in estimated revenues or costs, and such revisions are reflected in income in the period in which the circumstances that gave rise to the revision become known by the Company. We perform ongoing profitability analysis of our service contracts accounted for under this method in order to determine whether the latest estimates of revenues, costs, and profits require updating. If at any time these estimates indicate that the contract will be unprofitable, the entire estimated loss for the remainder of the contract is recorded immediately. We establish billing terms at the time project deliverables and milestones are agreed. Revenues recognized in excess of the amounts invoiced to clients are classified as unbilled receivables on the unaudited Condensed Consolidated Balance Sheet.

Contracts and customer purchase orders are used to determine the existence of an arrangement. In addition, shipping documents and customer acceptances, when applicable, are used to verify delivery and transfer of control. We typically satisfy our performance obligations upon shipment or delivery of product depending on the contractual terms. Payment terms to customers generally range from net 30 to 120 days from invoice, which are considered to be standard payment terms. We assess our ability to collect from our customers based primarily on the creditworthiness and past payment history of the customer.

While our customers do not have the right of return, we reserve for estimated product returns as an offset to revenue based primarily on historical trends. Actual product returns may be different than what was estimated. These factors and unanticipated changes in economic and industry condition could make actual results differ from our return estimates.

We present transactional taxes such as sales and use tax collected from customers and remitted to government authorities on a net basis.

ASC 606 Adoption

We recorded a net reduction to the opening balance of our accumulated deficit of \$5.6 million as of June 30, 2018 due to the cumulative impact of adopting ASC 606, with the impact primarily related to our bill-and-hold and services revenue. Our revenue was \$54.0 million and \$179.6 million for the three and nine months ended March 29, 2019, respectively, under ASC 606, compared to \$54.1 million and \$167.0 million, respectively, under ASC 605. The details of the significant changes and quantitative impact of our adoption of ASC 606 are set out below:

- **Bill-and-Hold Sales:** Certain customer arrangements consist of bill-and-hold characteristics under which transfer of control has been met (including the passing of title and significant risk and reward of ownership to the customers). Therefore, the customers can direct the use of the bill-and-hold inventory while we retain physical possession of the product until it is installed at a customer site at a point in time in the future. The change under ASC 606 requires consideration of the indicators of when control has been transferred and sets forth additional criteria to be met in a bill-and-hold arrangement potentially resulting in revenue being recognized earlier than under ASC 605. Upon adoption of ASC 606, we recorded a cumulative effect adjustment to June 30, 2018 opening accumulated deficit consisting of bill-and-hold backlog of \$10.5 million that will not be recognized as revenue, less related cost of product sales and income taxes, resulting in a net decrease to accumulated deficit of \$1.7 million.
- **Professional Services Revenue:** We historically recognized certain professional services revenue upon completion under ASC 605 which changed to over time revenue recognition under ASC 606. We use the input method based on costs incurred, where revenue is calculated based on the percentage of total costs incurred in relation to total estimated costs at completion of the contract. The input method is reasonable because the costs incurred best reflect our efforts toward satisfying the performance obligation over time. The use of the input method requires us to make reasonably dependable estimates. Upon adoption of ASC 606, we recorded a cumulative effect adjustment to June 30, 2018 opening accumulated deficit of \$4.7 million that will not be recognized as revenue, less related cost of services and income taxes resulting in a net decrease to accumulated deficit of \$1.6 million.
- **Transfer of Control:** Certain of our contracts include penalties, acceptance provisions, or other price variability that precluded revenue recognition under ASC 605 because of the requirement for amounts to be fixed or determinable. ASC 606 requires us to estimate and account for variable consideration as a reduction of the transaction price. Upon adoption of ASC 606, we recorded a cumulative effect adjustment to June 30, 2018 opening accumulated deficit of \$0.6 million that will not be recognized as revenue, less related cost of revenues and income taxes, resulting in a net decrease to accumulated deficit of \$0.4 million.

In addition, revenue allocation under ASC 606 requires an allocation of revenue between deliverables, or performance obligations, within an arrangement. Under ASC 605, the allocation of revenue was restricted to the amount which was not contingent on future deliverables; however, ASC 606 removes this restriction. Upon adoption of ASC 606, we recorded a cumulative effect adjustment to decrease June 30, 2018 opening accumulated deficit by \$0.5 million.

Under ASC 605, we deferred revenue for stand-alone software licenses where vendor-specific objective evidence (VSOE) of fair value had not been established for undelivered items, and revenue was recognized straight line over the term of the maintenance agreement. Under ASC 606, software revenue is allocated to delivered and undelivered elements based on relative fair value resulting in more software arrangement revenue being recognized earlier. Upon adoption of ASC 606, we recorded a cumulative effect adjustment to decrease June 30, 2018 opening accumulated deficit by \$0.7 million.

Previously, we expensed the majority of our commission expense as incurred. Under the new standard, we capitalize and amortize incremental commission costs to obtain the contract over a benefit period. We elected a practical expedient to exclude contracts with a benefit period of a year or less from this deferral requirement. Upon adoption of ASC 606, we recorded a cumulative effect adjustment to decrease June 30, 2018 opening accumulated deficit by \$0.7 million.

Termination Rights

The contract term is determined on the basis of the period over which the parties to the contract have present enforceable rights and obligations. Certain customer contracts include a termination for convenience clause that allows the customer to terminate services without penalty, upon advance notification. We concluded that the duration of support contracts does not extend beyond the non-cancellable portion of the contract.

Variable Consideration

The consideration associated with customer contracts is generally fixed. Variable consideration includes discounts, rebates, refunds, credits, incentives, penalties, or other similar items. The amount of consideration that can vary is not a substantial portion of total consideration.

Variable consideration estimates will be re-assessed at each reporting period until a final outcome is determined. The changes to the original transaction price due to a change in estimated variable consideration will be applied on a retrospective

basis, with the adjustment recorded in the period in which the change occurs. Changes to variable consideration will be tracked and material changes disclosed.

Stand-alone Selling Price

Stand-alone selling price is the price at which an entity would sell a good or service on a stand-alone (or separate) basis at contract inception. Under the model, the observable price of a good or service sold separately provides the best evidence of stand-alone selling price. However, in certain situations, stand-alone selling prices will not be readily observable and the entity must estimate the stand-alone selling price.

When allocating on a relative stand-alone selling price basis, any discount provided in the contract is allocated proportionately to all of the performance obligations in the contract.

The majority of products and services that we offer have readily observable selling prices. For products and services that do not, we estimate stand-alone selling price using the market assessment approach based on expected selling price and adjust those prices as necessary to reflect our costs and margins. As part of our stand-alone selling price policy, we review product pricing on a periodic basis to identify any significant changes and revise our expected selling price assumptions as appropriate.

Shipping and Handling

Shipping and handling costs are included as a component of costs of product sales in our unaudited Condensed Consolidated Statements of Operations because they are also included in revenue that we bill our customers.

Costs to Obtain a Contract

We have assessed the treatment of costs to obtain or fulfill a contract with a customer. Sales commissions have historically been expensed as incurred. Under ASC 606, we capitalize sales commissions related to multi-year service contracts and amortize the asset over the period of benefit, which is the estimated service period. Sales commissions paid on contract renewals, including service contract renewals, is commensurate with the sales commissions paid on the initial contracts.

We elected ASC 606's practical expedient to expense sales commissions as incurred when the amortization period of the related asset is one year or less. These costs are recorded as sales and marketing expense and included on the unaudited Condensed Consolidated Balance Sheet as accrued expenses until paid. Our amortization expense was not material for the three and nine months ended March 29, 2019.

Contract Balances, Performance Obligations, and Backlog

The following table provides information about receivables and liabilities from contracts with customers (in thousands):

	<u>March 29, 2019</u>	<u>At Adoption on June 30, 2018</u>
Contract Assets		
Accounts receivable, net	\$ 45,622	\$ 45,571
Unbilled receivables	\$ 28,474	\$ 22,794
Capitalized commissions	\$ 589	\$ 656
Contract Liabilities		
Advance payments and unearned revenue	\$ 18,507	\$ 12,700
Unearned revenue, long-term	\$ 8,071	\$ 7,295

Significant changes in the contract balances may arise as a result of recognition over time for services, transfer of control for equipment, and periodic payments (both in arrears and in advance).

From time to time, we may experience unforeseen events that could result in a change to the scope or price associated with an arrangement. We would update the transaction price and measure of progress for the performance obligation and recognize the change as a cumulative catch-up to revenue. Because of the nature and type of contracts we engage in, the timeframe to completion and satisfaction of current and future performance obligations can shift; however, this will have no impact on our future obligation to bill and collect.

As of March 29, 2019, we had \$26.6 million in advance payments and unearned revenue and long-term unearned revenue, of which approximately 25% is expected to be recognized as revenue in the next three months of fiscal year 2019 and the remainder thereafter. During the three and nine months ended March 29, 2019, we recognized approximately \$1.7 million and \$7.1 million, respectively, in maintenance service revenue which was included in unearned revenue at June 29, 2018.

Our remaining performance obligations represent the transaction price allocated to performance obligations that are unsatisfied or partially satisfied, consisting of deferred revenue and backlog. Our backlog represents orders received from customers for future product shipments and services. Our backlog is subject to future events that could cause the amount or timing of the related revenue to change, and, in certain cases, may be canceled. Orders in backlog may be fulfilled several quarters following receipt or may relate to multi-year support service obligations.

Impacts on Financial Statements

The following tables summarize the impacts of adopting ASC 606 on the unaudited Condensed Consolidated Statements of Operations for the three and nine months ended March 29, 2019 and our Consolidated Balance Sheet as of June 29, 2018 (in thousands):

	Three Months Ended March 29, 2019		
	As Reported	Adjustments	Balances without Adoption of ASC 606
Income Statement			
Revenues:			
Revenue from product sales	\$ 34,615	\$ 304	\$ 34,919
Revenue from services	19,422	(227)	19,195
Total revenues	\$ 54,037	\$ 77	\$ 54,114
Cost of revenues:			
Cost of product sales	\$ 23,712	\$ 334	\$ 24,046
Cost of services	14,070	(354)	13,716
Total cost of revenues	\$ 37,782	\$ (20)	\$ 37,762
Selling and administrative expenses	\$ 13,408	\$ (39)	\$ 13,369
Net income	\$ 4,339	\$ 366	\$ 4,705

	Nine Months Ended March 29, 2019		
	As Reported	Adjustments	Balances without Adoption of ASC 606
Income Statement			
Revenues:			
Revenue from product sales	\$ 115,696	\$ (10,215)	\$ 105,481
Revenue from services	63,933	(2,370)	61,563
Total revenues	\$ 179,629	\$ (12,585)	\$ 167,044
Cost of revenues:			
Cost of product sales	\$ 76,670	\$ (5,394)	\$ 71,276
Cost of services	46,289	(1,884)	44,405
Total cost of revenues	\$ 122,959	\$ (7,278)	\$ 115,681
Selling and administrative expenses	\$ 41,405	\$ (74)	\$ 41,331
Net income	\$ 5,899	\$ (4,954)	\$ 945

See Note 9, "Segment and Geographic Information" to the Notes to unaudited Condensed Consolidated Financial Statements for discussion on the impact of additional information, including disaggregated revenue disclosures.

	Balances as of June 29, 2018	Adjustments due to ASC 606	As Adjusted Balances as of June 30, 2018
	Balance Sheet		
Assets			
Accounts receivable, net	\$ 43,068	\$ 2,503	\$ 45,571
Unbilled receivables	\$ 14,167	\$ 8,627	\$ 22,794
Inventories	\$ 21,290	\$ (11,516)	\$ 9,774
Other current assets	\$ 6,006	\$ 476	\$ 6,482
Deferred income taxes	\$ 5,600	\$ (545)	\$ 5,055
Other assets	\$ 9,816	\$ 180	\$ 9,996
Liabilities			
Advance payments and unearned revenue	\$ 19,300	\$ (6,600)	\$ 12,700
Unearned revenue - long term	\$ 6,593	\$ 702	\$ 7,295
Equity			
Accumulated deficit	\$ (746,359)	\$ 5,623	\$ (740,736)

The effects of the adoption of the new revenue recognition guidance on our March 29, 2019 unaudited Condensed Consolidated Balance Sheet were as follows:

	As of March 29, 2019		
	As Reported	Adjustments due to ASC 606	Balances without adoption of ASC 606
Balance Sheet			
Assets			
Accounts receivable, net	\$ 45,622	\$ (7,473)	\$ 38,149
Unbilled receivables	\$ 28,474	\$ (15,943)	\$ 12,531
Inventories	\$ 10,309	\$ 18,530	\$ 28,839
Other current assets	\$ 4,664	\$ (340)	\$ 4,324
Deferred income taxes	\$ 12,185	\$ 545	\$ 12,730
Other assets	\$ 12,098	\$ (299)	\$ 11,799
Liabilities			
Accrued expenses	\$ 22,234	\$ (369)	\$ 21,865
Advance payments and unearned revenue	\$ 18,507	\$ 7,023	\$ 25,530
Unearned revenue - long term	\$ 8,071	\$ (1,021)	\$ 7,050
Reserve for uncertain tax positions	\$ 3,654	\$ (37)	\$ 3,617
Equity			
Accumulated deficit	\$ (734,837)	\$ (10,576)	\$ (745,413)

Note 4. Balance Sheet Components

Cash, Cash Equivalents, and Restricted Cash

The following table provides a summary of our cash, cash equivalents, and restricted cash reported within the Condensed Consolidated Balance Sheets that reconciles to the corresponding amount in the Condensed Consolidated Statement of Cash Flows:

(In thousands)	March 29, 2019	June 29, 2018
Cash and cash equivalents	\$ 36,053	\$ 37,425
Restricted cash	—	3
Restricted cash included in other assets	262	336
Total cash, cash equivalents, and restricted cash in the Statement of Cash Flows	\$ 36,315	\$ 37,764

Accounts Receivable, net

Our net accounts receivable are summarized below:

(In thousands)	March 29, 2019	June 29, 2018
Accounts receivable	\$ 47,644	\$ 44,656
Less: Allowances for collection losses	(2,022)	(1,588)
Total accounts receivable, net	\$ 45,622	\$ 43,068

Inventories

Our inventories are summarized below:

(In thousands)	March 29, 2019	June 29, 2018
Finished products	\$ 6,649	\$ 15,496
Work in process	—	3,246
Raw materials and supplies	3,660	2,548
Total inventories	<u>\$ 10,309</u>	<u>\$ 21,290</u>
Deferred cost of revenue included within finished goods	\$ —	\$ 3,667
Consigned inventories included within raw materials and supplies	\$ 1,641	\$ 1,492

We record recovery or charges to adjust our inventory and customer service inventory due to excess and obsolete inventory resulting from lower sales forecast, product transitioning, or discontinuance. During the three and nine months ended March 29, 2019, we recorded a net recovery of \$64,000 and \$311,000, respectively, in each case related to previously reserved inventory due to sell through. Such recovery or charges during the three and nine months ended March 29, 2019 and March 30, 2018 were classified in cost of product sales as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Excess and obsolete inventory (recovery) charges	\$ (64)	\$ (138)	\$ (311)	\$ (280)
Customer service inventory write-downs	313	309	715	656
Total inventory (recovery) charges	<u>\$ 249</u>	<u>\$ 171</u>	<u>\$ 404</u>	<u>\$ 376</u>

Property, Plant and Equipment, net

Our property, plant and equipment, net are summarized below:

(In thousands)	March 29, 2019	June 29, 2018
Land	\$ 710	\$ 710
Buildings and leasehold improvements	11,663	11,597
Software	17,439	15,498
Machinery and equipment	48,339	48,076
Total property, plant and equipment, gross	78,151	75,881
Less: Accumulated depreciation and amortization	(61,302)	(58,702)
Total property, plant and equipment, net	<u>\$ 16,849</u>	<u>\$ 17,179</u>

Depreciation and amortization expense related to property, plant and equipment, including amortization of software developed for internal use, was as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Depreciation and amortization	\$ 1,024	\$ 1,391	\$ 3,408	\$ 3,981

Accrued Expenses

Our accrued expenses are summarized below:

(In thousands)	March 29, 2019	June 29, 2018
Accrued compensation and benefits	\$ 7,319	\$ 8,574
Accrued agent commissions	2,288	1,774
Accrued warranties	3,434	3,196
Other	9,193	12,320
Total accrued expenses	<u>\$ 22,234</u>	<u>\$ 25,864</u>

Accrued Warranties

We accrue for the estimated cost to repair or replace products under warranty. Changes in our warranty liability, which is included as a component of accrued expenses in the unaudited Condensed Consolidated Balance Sheets were as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Balance as of the beginning of the period	\$ 3,416	\$ 3,168	\$ 3,196	\$ 3,056
Warranty provision recorded during the period	466	589	1,632	1,817
Consumption during the period	(448)	(585)	(1,394)	(1,701)
Balance as of the end of the period	<u>\$ 3,434</u>	<u>\$ 3,172</u>	<u>\$ 3,434</u>	<u>\$ 3,172</u>

Advance Payments and Unearned Revenue

Our advance payments and unearned revenue are summarized below:

(In thousands)	March 29, 2019	June 29, 2018
Advance payments	\$ 1,836	\$ 7,151
Unearned revenue	16,671	12,149
Total advance payments and unearned revenue	<u>\$ 18,507</u>	<u>\$ 19,300</u>

Excluded from the balances above are \$8.1 million and \$6.6 million in long-term unearned revenue as of March 29, 2019 and June 29, 2018, respectively.

Note 5. Fair Value Measurements of Assets and Liabilities

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal market (or most advantageous market in the absence of a principal market) for the asset or liability in an orderly transaction between market participants as of the measurement date. We maximize the use of observable inputs and minimize the use of unobservable inputs in measuring fair value and establish a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1 — Observable inputs such as quoted prices in active markets for identical assets or liabilities;
- Level 2 — Observable market-based inputs or observable inputs that are corroborated by market data; and
- Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The carrying amounts, estimated fair values, and valuation input levels of our assets and liabilities that are measured at fair value on a recurring basis as of March 29, 2019 and June 29, 2018 were as follows:

(In thousands)	March 29, 2019		June 29, 2018		Valuation Inputs
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
Assets:					
Cash and cash equivalents:					
Money market funds	\$ 17,443	\$ 17,443	\$ 13,871	\$ 13,871	Level 1
Bank certificates of deposit	\$ 2,063	\$ 2,063	\$ 1,645	\$ 1,645	Level 2
Other current assets:					
Foreign exchange forward contracts	\$ —	\$ —	\$ —	\$ —	Level 2
Liabilities:					
Other accrued expenses:					
Foreign exchange forward contracts	\$ 15	\$ 15	\$ 158	\$ 158	Level 2

We classify items within Level 1 if quoted prices are available in active markets. Our Level 1 items mainly are money market funds. As of March 29, 2019 and June 29, 2018, these money market funds were valued at \$1.00 net asset value per share.

We classify items in Level 2 if the observable inputs to quoted market prices, benchmark yields, reported trades, broker/dealer quotes, or alternative pricing sources are available with reasonable levels of price transparency. Our bank certificates of deposit and foreign exchange forward contracts are classified within Level 2. Foreign currency forward contracts are measured at fair value using observable foreign currency exchange rates. The changes in fair value related to our foreign currency forward contracts were recorded in cost of revenues on our unaudited Condensed Consolidated Statements of Operations.

As of March 29, 2019 and June 29, 2018, we did not have any recurring assets or liabilities that were valued using significant unobservable inputs.

Our policy is to recognize asset or liability transfers among Level 1, Level 2, and Level 3 as of the actual date of the events or change in circumstances that caused the transfer. During the first nine months of fiscal 2019 and 2018, we had no transfers between levels of the fair value hierarchy of our assets or liabilities measured at fair value.

Note 6. Credit Facility and Debt

On June 29, 2018, we entered into a Third Amended and Restated Loan Agreement with Silicon Valley Bank (the SVB Credit Facility). The SVB Credit Facility expires on June 29, 2019. The SVB Credit Facility provides for a \$30.0 million accounts receivable formula-based revolving credit facility that can be borrowed by our U.S. company, with a \$30.0 million sublimit that can be borrowed by our Singapore subsidiary. Loans may be advanced under the SVB Credit Facility based on a borrowing base equal to a specified percentage of the value of eligible accounts of the borrowers under the SVB Credit Facility. The borrowing base is subject to certain eligibility criteria. Availability under the SVB Credit Facility can also be utilized to issue letters of credit with a \$12.0 million sublimit. We may prepay loans under the SVB Credit Facility in whole or in part at any time without premium or penalty. As of March 29, 2019, available credit under the SVB Credit Facility was \$9.8 million, reflecting the calculated borrowing base of \$19.7 million less existing borrowings of \$9.0 million and outstanding letters of credit of \$0.9 million.

The SVB Credit Facility carries an interest rate computed, at our option, based on either (i) at the prime rate reported in the Wall Street Journal plus a spread of 0.50% to 1.50%, with such spread determined based on our adjusted quick ratio; or (ii) if we satisfy a minimum adjusted quick ratio, a LIBOR rate determined in accordance with the SVB Credit Facility, plus a spread of 2.75%. Any outstanding Singapore subsidiary borrowed loans shall bear interest at an additional 2.00% above the applicable prime or LIBOR rate. During the first nine months of fiscal 2019, the weighted-average interest rate on our outstanding loan was 5.90%. As of March 29, 2019 and June 29, 2018, our outstanding debt balance under the SVB Credit Facility was \$9.0 million, and the interest rate was 6.00% and 5.50%, respectively.

The SVB Credit Facility contains quarterly financial covenants including minimum adjusted quick ratio and minimum profitability (EBITDA) requirements. In the event our adjusted quick ratio falls below a certain level, cash received in our accounts with Silicon Valley Bank may be directly applied to reduce outstanding obligations under the SVB Credit Facility. The SVB Credit Facility also imposes certain restrictions on our ability to dispose of assets, permit a change in control, merge or consolidate, make acquisitions, incur indebtedness, grant liens, make investments, make certain restricted payments, and enter into transactions with affiliates under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the SVB Credit Facility. Upon an event of default, outstanding obligations would be immediately due and payable. Under certain circumstances, a default interest rate will apply on all obligations during the existence of an event of default at a per annum rate of interest equal to 5% above the applicable interest rate. As of March 29, 2019, we were in compliance with the quarterly financial covenants, as amended, contained in the SVB Credit Facility. The \$9.0 million borrowing was classified as a current liability as of March 29, 2019 and June 29, 2018, and repaid in April 2019 and July 2018, respectively.

On September 28, 2018, we entered into Amendment No. 1 (the Amendment) to the Third Amended and Restated Loan and Security Agreement with Silicon Valley Bank. Among other things, the Amendment provides for the definition of Quick Assets set forth in the Agreement to be modified to include up to the lesser of (a) 50% of unbilled accounts receivable or (b) \$7.0 million.

In addition, we have a short-term line of credit for up to \$0.4 million from a bank in New Zealand to support the operations of our subsidiary located there. This line of credit provides for up to \$0.3 million in short-term advances at various interest rates, all of which was available as of March 29, 2019 and June 29, 2018. The line of credit also provides for the issuance of standby letters of credit and company credit cards, of which \$0.1 million was outstanding as of March 29, 2019. This line of credit may be terminated upon notice, is reviewed annually for renewal or modification, and is supported by a corporate guarantee.

Note 7. Restructuring Activities

The following table summarizes our restructuring-related activities during the nine months ended March 29, 2019:

(In thousands)	Severance and Benefits				Facilities and Other	Total
	Fiscal 2018-2019 Plan	Fiscal 2016-2017 Plan	Fiscal 2015-2016 Plan	Fiscal 2013-2014 Plan	Fiscal 2015-2016 Plan	
Accrual balance, June 29, 2018	\$ 1,532	\$ 14	\$ 36	\$ 64	\$ 266	\$ 1,912
Charges, net	796	—	—	—	—	796
Cash payments	(227)	(12)	(36)	—	(23)	(298)
Foreign exchange impact	—	—	—	—	2	2
Accrual balance, September 28, 2018	2,101	2	—	64	245	2,412
Cash payments	(242)	—	—	—	—	(242)
Foreign exchange impact	—	—	—	—	(6)	(6)
Accrual balance, December 28, 2018	1,859	2	—	64	239	2,164
Cash payments	(360)	—	—	—	—	(360)
Foreign exchange impact	—	—	—	—	(3)	(3)
Accrual balance, March 30, 2019	\$ 1,499	\$ 2	\$ —	\$ 64	\$ 236	\$ 1,801

As of March 29, 2019, \$1.5 million of the accrual balance was in short-term restructuring liabilities while \$0.3 million was included in other long-term liabilities on the unaudited Condensed Consolidated Balance Sheets.

We expect to substantially complete the restructuring activities under our fiscal 2018-2019 restructuring plan (Fiscal 2018-2019 Plan) by the end of fiscal 2019. Payments related to the accrued restructuring liability balance for this plan are expected to be fully paid by the end of fiscal 2020.

For further information, see “Note 7. Restructuring Activities” in Part II, Item 8 of our 2018 Form 10-K.

Note 8. Equity

Stock Repurchase Program

In May 2018, our board of directors approved a repurchase program, which does not have an expiration date, for the repurchase of up to \$7.5 million of our common stock.

The following table summarizes the repurchases of our common stock:

(In thousands, except share amounts)	Three Months Ended		Nine Months Ended	
	March 29, 2019		March 29, 2019	
Number of shares repurchased	30,961		122,546	
Aggregate purchase price, including commissions	\$	434	\$	1,873

All repurchased shares were retired. As of March 29, 2019, \$5.6 million remained available under our stock repurchase program.

Stock Incentive Programs

As of March 29, 2019, we had two stock incentive plans (both Plans) for our employees and nonemployee directors, the 2018 Incentive Plan and the 2007 Stock Equity Plan, as amended and restated effective November 13, 2015. The 2018 Incentive Plan was approved by the stockholders during the fiscal year 2017 Annual Stockholders' Meeting and it added 500,000 shares to the equity pool of shares available to grant to employees. During the three months ended December 28, 2018, we granted 15,584 restricted stock units. During the three months ended September 28, 2018, we granted 78,236 performance restricted stock units and 156,466 options to purchase shares of our common stock.

Total compensation expense for share-based awards included in our unaudited Condensed Consolidated Statements of Operations was as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
By Expense Category:				
Cost of revenues	\$ 44	\$ 53	\$ 144	\$ 152
Research and development	42	36	123	114
Selling and administrative	372	446	1,129	1,423
Total share-based compensation expense	<u>\$ 458</u>	<u>\$ 535</u>	<u>\$ 1,396</u>	<u>\$ 1,689</u>
By Types of Award:				
Options	\$ 116	\$ 36	\$ 271	\$ 104
Restricted and performance stock awards and units	342	499	1,125	1,585
Total share-based compensation expense	<u>\$ 458</u>	<u>\$ 535</u>	<u>\$ 1,396</u>	<u>\$ 1,689</u>

As of March 29, 2019, there was approximately \$1.1 million of total unrecognized compensation expense related to nonvested stock options granted under both Plans. This expense is expected to be recognized over a weighted-average period of 2.44 years. As of March 29, 2019, there was \$1.3 million of total unrecognized compensation expense related to nonvested stock awards and units granted under both Plans. This expense is expected to be recognized over a weighted-average period of 0.99 year.

Note 9. Segment and Geographic Information

We operate in one reportable business segment: the design, manufacturing, and sale of a range of wireless networking products, solutions, and services. We conduct business globally, and our sales and support activities are managed on a geographic basis. Our Chief Executive Officer is our Chief Operating Decision Maker.

We report revenue by region and country based on the location where our customers accept delivery of our products and services. Revenue by region for the three and nine months ended March 29, 2019 and March 30, 2018 was as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
North America ⁽¹⁾	\$ 28,581	\$ 31,756	\$ 93,660	\$ 99,743
Africa and the Middle East ⁽¹⁾	11,079	17,623	39,058	43,767
Europe and Russia ⁽¹⁾	3,326	3,638	10,271	11,898
Latin America and Asia Pacific ⁽¹⁾	11,051	9,076	36,640	24,590
Total revenue	\$ 54,037	\$ 62,093	\$ 179,629	\$ 179,998

⁽¹⁾ Prior-period amounts have not been adjusted under the modified retrospective method for the adoption of ASC 606.

During the three months ended March 29, 2019, Mobile Telephone Networks Group (MTN Group) and Globe Telecom, Inc. (Globe) accounted for 13% and 12%, respectively, of our total revenue. During the nine months ended March 29, 2019, MTN Group accounted for 12% of our total revenue. During the three and nine months ended March 30, 2018, MTN Group accounted for 17% and 14%, respectively, of our total revenue. As of March 29, 2019, MTN Group and Globe also accounted for 27% and 10%, respectively, of our accounts receivable. As of June 29, 2018, MTN Group accounted for 13% of our accounts receivable. No other customers accounted for more than 10% of our revenue or accounts receivable for the periods presented. We have entered into separate and distinct contracts with Globe and MTN Group, as well as separate arrangements with their various subsidiaries. The loss of all business from Globe and MTN Group, or any other significant customers, could adversely affect our unaudited Condensed Consolidated Financial Statements.

Note 10. Income Taxes

Our effective tax rate varies from the U.S. federal statutory rate of 21% due to results of foreign operations that are subject to income taxes at different statutory rates, certain jurisdictions where we cannot recognize tax benefits on current losses, and tax benefit from release of valuation allowance. During interim periods, we accrue tax expenses for jurisdictions that are anticipated to be profitable for fiscal 2019.

The determination of our income taxes for the nine months ended March 29, 2019 and March 30, 2018 was based on our estimated annual effective tax rate adjusted for losses in certain jurisdictions for which no tax benefit can be recognized. Our tax benefit for the three and nine months ended March 29, 2019 was primarily due to the release of certain U.S. federal, state, and foreign valuation allowances. The tax benefit for the nine months ended March 30, 2018 was primarily attributable to the foreign tax refunds received from the Inland Revenue Authority of Singapore (IRAS) of \$1.3 million and the release of a valuation allowance related to the refundable AMT credit of \$3.3 million, as provided under the U.S. Tax Cuts and Jobs Act of 2017 (Tax Act), offset by tax expense related to profitable subsidiaries.

Realization of deferred tax assets is dependent upon future earnings in applicable tax jurisdictions. In the past, due to our U.S. operating losses in previous years and continuing U.S. earnings volatility which did not allow sustainable profitability, we had established and maintained a full valuation allowance for our U.S. deferred tax assets. While there has been a trend of positive evidence that has been strengthening in recent years, it was not sufficiently persuasive to outweigh the negative evidence in future periods. During the third quarter of fiscal 2019, we are anticipating our third consecutive profitable year from a U.S. pre-tax book income perspective. Accordingly, during the period, we determined that it is more likely than not that we will realize a portion of our U.S. deferred tax assets, primarily relating to certain net operating loss carryforwards and current temporary differences. The positive evidence as of March 29, 2019, which outweighed the negative evidence to release a portion of the valuation allowance, included our fiscal 2019 and three-year cumulative U.S. profitability driven by continued demand for our products in North America that have historically resulted in higher margins than international sales, reductions in operating expenses resulting from our previous restructurings, and our forecasted U.S. operating profits in future periods. The negative evidence primarily relates to certain net operating loss carryforwards and credits that are expected to expire prior to utilization. We believe that our positive evidence is strong. The improved financial performance as it relates to U.S. profitability in recent years is an objectively verifiable piece of positive evidence and is the result of a number of factors which have been present to a greater or lesser extent in prior years but have only recently gathered sufficient weight to deliver objectively verifiable, consistent U.S. pre-tax book profits. In performing our analysis, we used the most updated plans and estimates that we currently use to manage the underlying business and calculated the utilization of our deferred tax assets. Accordingly, during the third quarter

of fiscal 2019, we released \$7.1 million of valuation allowance as a discrete item on certain deferred tax assets. The remaining valuation allowance relates to deferred tax assets, for which we believe it is not more likely than not to be realized in future periods. Our valuation allowance decreased from the prior year by approximately \$7.1 million.

Realization of our deferred tax assets is dependent on generating sufficient pre-tax book income in future periods. Although we believe it is more likely than not that future income will be sufficient to allow us to recover the value of a portion of our U.S. deferred tax assets, realization is not assured and future events could cause us to change our judgment. If future events cause us to conclude that it is not more likely than not that we will be able to recover more or less of the current anticipated portion of deferred tax assets, we would be required to either decrease or increase the valuation allowance on our deferred tax assets at that time, which would result in a charge to income tax expense (benefit) and a material increase or decrease in net income in the period in which we change our judgment.

We entered into a tax sharing agreement with Harris Corporation (Harris) effective on January 26, 2007, the acquisition date of Stratex. The tax sharing agreement addresses, among other things, the settlement process associated with pre-merger tax liabilities and tax attributes that were attributable to the Microwave Communication Division when it was a division of Harris. There have been no settlement payments recorded since the acquisition date.

During the first quarter of fiscal 2019, we received notification from the Department of Federal Revenue of Brazil that our withholding tax refund request had been approved. We recorded a net discrete income tax benefit of \$1.6 million for the release of valuation allowance previously recorded as a deferred tax asset for the withholding tax credits. This consisted of an income tax benefit of \$1.9 million for the refundable withholding tax credit, less tax expense of \$0.3 million from recognizing an ASC 740-10 reserve previously recorded as a reduction to the withholding tax credits. During the three months ended December 28, 2018, we reduced the refundable withholding tax credit to \$1.8 million, primarily due to foreign exchange differences, and recorded a discrete income tax expense of \$0.1 million.

We have a number of open income tax audits covering various tax years, which vary from jurisdiction to jurisdiction. Our major tax jurisdictions where audits are pending include Singapore, Nigeria, and Saudi Arabia. The earliest years that are open and subject to potential audits are as follows: U.S. - 2003; Singapore - 2011; Nigeria - 2006; Saudi Arabia - 2010, and Ivory Coast - 2016.

We account for interest and penalties related to unrecognized tax benefits as part of our provision for federal, foreign and state income taxes. Such interest expense was not material for the three and nine months ended March 29, 2019 and March 30, 2018.

On December 22, 2017, the SEC staff issued Staff Accounting Bulletin (SAB) No. 118, which provides guidance on accounting for the tax effects of the Tax Act. SAB 118 provides a measurement period that should not extend beyond one year from the Tax Act enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the Tax Act for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the Tax Act is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in its financial statements. If a company cannot determine a provisional estimate to be included in its financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of the Tax Act.

In connection with our initial analysis of the impact of the Tax Act, we recorded provisional estimates related to the remeasurement of deferred taxes and the Deemed Repatriation Transition Tax in our financial statements for our fiscal year ended June 29, 2018. The measurement period ended in the second quarter of fiscal 2019. As of December 28, 2018, we have completed the accounting for the impact of the Tax Act based on the guidance, interpretations, and data available. No adjustments to these provisional estimates have been recorded. Although the measurement period has closed, the accounting for the impact of the Tax Act may change to account for additional factors such as the issuance of further regulatory guidance, changes in interpretations, the collection and analysis of additional information, and any deferred adjustments related to the filing of our 2017 federal and state income tax returns. In accordance with ASC 740, we will recognize any additional effects of the guidance in income tax expense (benefit) in the period that such guidance is issued.

For tax years beginning after December 31, 2017, the Tax Act introduced new provisions of U.S. taxation of certain Global Intangible Low-Taxed Income (GILTI). As of March 29, 2019, we have not yet determined our policy election with respect to whether to record deferred taxes for temporary basis differences expected to reverse as GILTI in future periods, or account for taxes on GILTI using the period cost method. However, we do not expect to generate a GILTI inclusion due to a forecasted overall net loss for our foreign subsidiaries.

Note 11. Commitments and Contingencies

Operating Lease Commitments

We lease office and manufacturing facilities under non-cancelable operating leases expiring at various dates through 2028. We lease approximately 19,000 square feet of office space in Milpitas, California, as our corporate headquarters.

As of March 29, 2019, our future minimum lease payments under all non-cancelable operating leases with an initial lease term in excess of one year were as follows:

Fiscal Years	Amounts (In thousands)
2019 (one quarter remaining)	\$ 533
2020	1,742
2021	1,205
2022	451
2023	242
Thereafter	2,334
Total	\$ 6,507

These commitments do not contain any material rent escalations, rent holidays, contingent rent, rent concessions, leasehold improvement incentives, or unusual provisions or conditions. We sublease a portion of our facilities to third parties, and the total minimum rents to be received in the future under our non-cancelable subleases were \$0.1 million as of March 29, 2019. The future minimum lease payments are not reduced by the minimum sublease rents.

Rent expense for operating leases, including rentals on a month-to-month basis, was as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Rent expense	\$ 901	\$ 906	\$ 2,822	\$ 2,804

Purchase Orders and Other Commitments

From time to time in the normal course of business, we may enter into purchasing agreements with our suppliers that require us to accept delivery of, and remit full payment for, finished products that we have ordered, finished products that we requested be held as safety stock, and work in process started on our behalf, in the event we cancel or terminate the purchasing agreement. Because these agreements do not specify fixed or minimum quantities, do not specify minimum or variable price provisions, and do not specify the approximate timing of the transaction, and we have no present intention to cancel or terminate any of these agreements, we currently do not believe that we have any future liability under these agreements. As of March 29, 2019, we had outstanding purchase obligations with our suppliers or contract manufacturers of \$18.5 million. In addition, we had contractual obligations of approximately \$1.4 million associated with software licenses as of March 29, 2019.

Financial Guarantees and Commercial Commitments

Guarantees issued by banks, insurance companies, or other financial institutions are contingent commitments issued to guarantee our performance under borrowing arrangements, such as bank overdraft facilities, tax and customs obligations, and similar transactions, or to ensure our performance under customer or vendor contracts. The terms of the guarantees are generally equal to the remaining term of the related debt or other obligations and are generally limited to two years or less. As of March 29, 2019, we had no guarantees applicable to our debt arrangements.

We have entered into commercial commitments in the normal course of business including surety bonds, standby letters of credit agreements, and other arrangements with financial institutions primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers. As of March 29, 2019, we had commercial commitments of \$59.0 million outstanding that were not recorded on our unaudited Condensed Consolidated Balance Sheets. We do not believe, based on historical experience and information currently available, that it is probable that any significant amounts will be required to be paid on the performance guarantees in the future.

Indemnifications

Under the terms of substantially all of our license agreements, we have agreed to defend and pay any final judgment against our customers arising from claims against such customers that our products infringe the intellectual property rights of a third party. As of March 29, 2019, we have not received any notice that any customer is subject to an infringement claim arising from the use of our products; we have not received any request to defend any customers from infringement claims arising from the use of our products; and we have not paid any final judgment on behalf of any customer related to an infringement claim arising from the use of our products. Because the outcome of infringement disputes is related to the specific facts of each case and given the lack of previous or current indemnification claims, we cannot estimate the maximum amount of potential future payments, if any, related to our indemnification provisions. As of March 29, 2019, we had not recorded any liabilities related to these indemnifications.

Legal Proceedings

We are subject from time to time to disputes with customers concerning our products and services. In May 2016, we received notification of a claim for approximately \$1.0 million in damages from a customer in Austria alleging that certain of our products were defective. We are continuing to investigate this claim, and at this time an estimate of the reasonably possible loss or range of loss cannot be made. We believe that we have numerous contractual and legal defenses to these disputes, and we intend to dispute them vigorously.

From time to time, we may be involved in various other legal claims and litigation that arise in the normal course of our operations. We are aggressively defending all current litigation matters. Although there can be no assurances and the outcome of these matters is currently not determinable, we currently believe that none of these claims or proceedings are likely to have a material adverse effect on our financial position. We expect to defend each of these disputes vigorously. There are many uncertainties associated with any litigation and these actions or other third-party claims against us may cause us to incur costly litigation and/or substantial settlement charges. As a result, our business, financial condition, results of operations, and cash flows could be adversely affected. The actual liability in any such matters may be materially different from our estimates, if any.

We record accruals for our outstanding legal proceedings, investigations or claims when it is probable that a liability will be incurred and the amount of loss can be reasonably estimated. We evaluate, at least on a quarterly basis, developments in legal proceedings, investigations or claims that could affect the amount of any accrual, as well as any developments that would result in a loss contingency to become both probable and reasonably estimable. We have not recorded any accrual for loss contingencies associated with such legal claims or litigation discussed above.

Contingent Liabilities

We record a loss contingency as a charge to operations when (i) it is probable that an asset has been impaired or a liability has been incurred at the date of the unaudited Condensed Consolidated Financial Statements; and (ii) the amount of the loss can be reasonably estimated. Disclosure in the Notes to the unaudited Condensed Consolidated Financial Statements is required for loss contingencies that do not meet both those conditions if there is a reasonable possibility that a loss may have been incurred. Gain contingencies are not recorded until realized. We expense all legal costs incurred to resolve regulatory, legal, and tax matters as incurred.

Periodically, we review the status of each significant matter to assess the potential financial exposure. If a potential loss is considered probable and the amount can be reasonably estimated, we reflect the estimated loss in our unaudited Condensed Consolidated Statement of Operations. Significant judgment is required to determine the probability that a liability has been incurred or an asset impaired and whether such loss is reasonably estimable. Further, estimates of this nature are highly subjective, and the final outcome of these matters could vary significantly from the amounts that have been included in our unaudited Condensed Consolidated Financial Statements. As additional information becomes available, we reassess the potential liability related to our pending claims and litigation and may revise estimates accordingly. Such revisions in the estimates of the potential liabilities could have a material impact on our results of operations and financial position.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q, including "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements that involve risks and uncertainties, as well as assumptions that, if they do not materialize or prove correct, could cause our results to differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed to be forward-looking statements, including statements of, about, concerning or regarding: our plans, strategies and objectives for

future operations, including with respect to growing our business and sustaining profitability; our restructuring efforts; our research and development efforts and new product releases and services; trends in revenue; drivers of our business and the markets in which we operate; future economic conditions, performance or outlook, and changes in our industry and the markets we serve; the outcome of contingencies; the value of our contract awards; beliefs or expectations; the sufficiency of our cash and our capital needs and expenditures; our intellectual property protection; our compliance with regulatory requirements and the associated expenses; expectations regarding litigation; our intention not to pay cash dividends; seasonality of our business; the impact of foreign exchange and inflation; taxes; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by the use of forward-looking terminology, such as “anticipates,” “believes,” “expects,” “may,” “should,” “would,” “will,” “intends,” “plans,” “estimates,” “strategy,” “projects,” “targets,” “goals,” “seeing,” “delivering,” “continues,” “forecasts,” “future,” “predict,” “might,” “could,” “potential,” or the negative of these terms, and similar words or expressions.

These forward-looking statements are based on estimates reflecting the current beliefs of the senior management of the Company. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should therefore be considered in light of various important factors, including those set forth in this document. Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include, but are not limited to, the following:

- *continued price and margin erosion as a result of increased competition in the microwave transmission industry;*
- *the impact of the volume, timing, and customer, product, and geographic mix of our product orders;*
- *our ability to meet financial covenant requirements which could impact, among other things, our liquidity;*
- *the timing of our receipt of payment for products or services from our customers;*
- *our ability to meet projected new product development dates or anticipated cost reductions of new products;*
- *our suppliers’ inability to perform and deliver on time as a result of their financial condition, component shortages, or other supply chain constraints;*
- *customer acceptance of new products;*
- *the ability of our subcontractors to timely perform;*
- *continued weakness in the global economy affecting customer spending;*
- *retention of our key personnel;*
- *our ability to manage and maintain key customer relationships;*
- *uncertain economic conditions in the telecommunications sector combined with operator and supplier consolidation;*
- *our failure to protect our intellectual property rights or defend against intellectual property infringement claims by others;*
- *the results of our restructuring efforts;*
- *the ability to preserve and use our net operating loss carryforwards;*
- *the effects of currency and interest rate risks;*
- *the conduct of unethical business practices in developing countries; and*
- *the impact of political turmoil in countries where we have significant business.*

Other factors besides those listed here also could adversely affect us. See “Item 1A. Risk Factors” in our fiscal 2018 Annual Report on Form 10-K filed with the SEC on August 28, 2018 for more information regarding factors that may cause our results to differ materially from those expressed or implied by the forward-looking statements contained in this Quarterly Report on Form 10-Q.

You should not place undue reliance on these forward-looking statements, which reflect our management’s opinions only as of the date of the filing of this Quarterly Report on Form 10-Q. Forward-looking statements are made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act), along with provisions of the Private Securities Litigation Reform Act of 1995, and we undertake no obligation, other than as imposed by law, to update any forward-looking statements to reflect further developments or information obtained after the date of filing of this Quarterly Report on Form 10-Q or, in the case of any document incorporated by reference, the date of that document.

Overview of Business; Operating Environment and Key Factors Impacting Fiscal 2019 and 2018 Results

The following Management's Discussion and Analysis (MD&A) is intended to help the reader understand our results of operations and financial condition. MD&A is provided as a supplement to, and should be read in conjunction with, our unaudited Condensed Consolidated Financial Statements and the accompanying notes. In the discussion herein, our fiscal year ending June 28, 2019 is referred to as "fiscal 2019" or "2019" and our fiscal year ended June 29, 2018 is referred to as "fiscal 2018" or "2018."

We generate revenue by designing, developing, manufacturing, and supporting a range of wireless networking products, solutions, and services for mobile and fixed communications service providers, private network operators, government agencies, transportation, energy and utility companies, public safety agencies, and broadcast network operators across the world. Our products include point-to-point microwave and millimeter-wave radio transmission systems designed for first/last mile access, middle mile/backhaul, and long-distance trunking applications. We have a portfolio of our own internet protocol routers optimized for both wireless transport and mixed optical fiber and wireless transport applications. We provide network management software tools and applications to enable the deployment, monitoring, and management of our systems. Beyond the portfolio of solutions developed in-house we source, qualify, supply, and support third-party equipment such as antennas, routers, optical transmission equipment, and other technology and equipment necessary to build and deploy a complete telecommunications transmission network. We also provide a full suite of professional services for planning, deployment, operations, and maintenance of our customers' networks.

We have made significant progress in expanding our solutions portfolio, increasing addressable markets and applications, along with the gains we have already made in expanding our customer footprint. As we continue to execute on our technology roadmap, we are engaging more deeply with customers on the evolution of use cases and applications as 5th Generation mobile and broadband networks edge closer to implementation and begin to factor more strongly in the vendor selection process. We are confident in our ability to address future 5G market needs. We will continue to examine our products, markets, facilities, development programs, and operational flows to ensure we are focused on what we do well and what will differentiate us in the future. We will continue working to streamline management processes to attain the efficiency levels required by the markets in which we do business.

The trend of increasing demand for bandwidth is well established and set to continue across all geographic and vertical markets creating opportunities for network enhancements, expansions, and modernizations.

We expect to provide increased managed services to our customers, including but not limited to network design, network monitoring, optimization, asset tracking, inventory management, final configuration, and warehousing services.

We work continuously to improve our established brands and to create new products that meet our customers' evolving needs and preferences. Our fundamental business goal is to generate superior returns for our stockholders over the long term. We believe that increases in revenue, operating profits, and earnings per share are the key measures of financial performance for our business.

Within the industry there continues to be strong price competition for new business. Periodic large service provider customer consolidations can increase opportunity or intensify competition from time to time or may increase the uncertainty in the timing of purchases and vendor selections.

We continue to explore strategic alternatives to improve the market position and profitability of our product offerings in the marketplace, generate additional liquidity, and enhance our valuation. We may pursue our goals through organic growth and through strategic alternatives. Some of these alternatives have included, and could continue to include, selective acquisitions, divestitures, and the sale of assets or securities. We have provided, and may from time to time in the future provide, information to interested parties regarding our business and operations in connection with various potential transactions.

Operations Review

The market for mobile backhaul continues to be our primary addressable market segment and, over the long term, the demand for increasing the backhaul capacity in our customers' networks continues to grow. In North America, we supported long-term evolution (LTE) deployments of our mobile operator customers, public safety network deployments for state and local governments, and private network implementations for utilities and other customers. In international markets, our business continued to rely on a combination of customers increasing their capacity to handle subscriber growth, the ongoing build-out of some large 3G deployments, and the emergence of early-stage LTE deployments. Our international business continues to be affected by fluctuations in currency valuation relative to the U.S. dollar, which may limit local purchasing power and capital

spending, slow the payments from customers in those affected locations, and cause variations in our overall operating costs. Our position continues to be to support our customers for LTE readiness and ensure that our technology roadmap is well aligned with evolving market requirements. We continue to find that our strength in turnkey and after-sale support services is a differentiating factor that wins business for us and enables us to expand our business with existing customers in all markets. However, as disclosed above and in the “Risk Factors” section in Item 1A of our fiscal 2018 Annual Report on Form 10-K, a number of factors could prevent us from achieving our objectives, including ongoing pricing pressures attributable to competition and macroeconomic conditions in the geographic markets that we service.

Revenue

We manage our sales activities primarily on a geographic basis in North America and three international geographic regions: (1) Africa and the Middle East, (2) Europe and Russia, and (3) Latin America and Asia Pacific. Revenue by region for the three and nine months ended March 29, 2019 and March 30, 2018 and the related changes were as follows:

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
North America	\$ 28,581	\$ 31,756	\$ (3,175)	(10.0)%	\$ 93,660	\$ 99,743	\$ (6,083)	(6.1)%
Africa and the Middle East	11,079	17,623	(6,544)	(37.1)%	39,058	43,767	(4,709)	(10.8)%
Europe and Russia	3,326	3,638	(312)	(8.6)%	10,271	11,898	(1,627)	(13.7)%
Latin America and Asia Pacific	11,051	9,076	1,975	21.8 %	36,640	24,590	12,050	49.0 %
Total revenue	\$ 54,037	\$ 62,093	\$ (8,056)	(13.0)%	\$ 179,629	\$ 179,998	\$ (369)	(0.2)%

During the third quarter and first nine months of fiscal 2019, we recognized revenue based on ASC 606 but revenue for the third quarter and first nine months of fiscal 2018 was recognized based on ASC 605. Therefore, the periods are not directly comparable. For additional information regarding the impact of the new accounting standard on our revenue, please refer to “Note 3, Revenue Recognition” of the Notes to unaudited Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Our revenue in North America decreased by \$3.2 million, or 10.0%, during the third quarter of fiscal 2019 compared with the same period of fiscal 2018. Revenue in North America decreased by \$6.1 million, or 6.1%, during the first nine months of fiscal 2019 compared with the same period of fiscal 2018. The decrease in North America revenue during the third quarter and first nine months of fiscal 2019 was due to the timing of customer projects and fewer orders from mobile operators.

Our revenue in Africa and the Middle East decreased by \$6.5 million, or 37.1%, for the third quarter of fiscal 2019 compared with the same period of fiscal 2018. Revenue in Africa and the Middle East decreased by \$4.7 million, or 10.8%, during the first nine months of fiscal 2019 compared with the same period of fiscal 2018. The decrease in revenue was primarily due to decreased sales to our large mobile operator customers in the region and completion of a large Middle East project in fiscal 2018 that was not repeated in fiscal 2019.

Revenue in Europe and Russia decreased by \$0.3 million, or 8.6%, for the third quarter of fiscal 2019 compared with the same quarter of fiscal 2018. Revenue in Europe and Russia decreased by \$1.6 million, or 13.7%, during the first nine months of fiscal 2019 compared with the same period of fiscal 2018. The decrease was due to lower sales to mobile and private network customers in the region.

Revenue in Latin America and Asia Pacific increased by \$2.0 million, or 21.8%, during the third quarter of fiscal 2019 compared with the same period in fiscal 2018. Revenue in Latin America and Asia Pacific increased by \$12.1 million, or 49.0%, during the first nine months of fiscal 2019 compared with the same period of fiscal 2018. The increase was primarily due to higher sales volume to several mobile operator customers in Asia Pacific.

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
Product sales	\$ 34,615	\$ 40,686	\$ (6,071)	(14.9)%	\$ 115,696	\$ 113,472	\$ 2,224	2.0 %
Services	19,422	21,407	(1,985)	(9.3)%	63,933	66,526	(2,593)	(3.9)%
Total revenue	\$ 54,037	\$ 62,093	\$ (8,056)	(13.0)%	\$ 179,629	\$ 179,998	\$ (369)	(0.2)%

Our revenue from product sales decreased by \$6.1 million, or 14.9%, for the third quarter of fiscal 2019 compared with the same period in fiscal 2018. Product volume decreased over the same quarter in fiscal 2018 in all sectors, except for Asia Pacific. Our services revenue decreased by \$2.0 million, or 9.3%, during the third quarter of fiscal 2019 compared with the same period of fiscal 2018. We experienced decreased sales in all sectors, except for Asia Pacific.

Our revenue from product sales increased by \$2.2 million, or 2.0%, for the first nine months of fiscal 2019 compared with the same period in fiscal 2018. Product volume increased primarily with mobile operators in Asia Pacific by \$12.5 million offsetting volume reductions of \$10.3 million in the other sectors compared with fiscal 2018. Our services revenue decreased by \$2.6 million, or 3.9%, during the first nine months of fiscal 2019 compared with the same period of fiscal 2018. Decreased sales in North America and Africa and the Middle East were offset in part by increased sales in other sectors.

Gross Margin

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
Revenue	\$ 54,037	\$ 62,093	\$ (8,056)	(13.0)%	\$ 179,629	\$ 179,998	\$ (369)	(0.2)%
Cost of revenue	37,782	43,961	(6,179)	(14.1)%	122,959	122,680	279	0.2 %
Gross margin	\$ 16,255	\$ 18,132	\$ (1,877)	(10.4)%	\$ 56,670	\$ 57,318	\$ (648)	(1.1)%
% of revenue	30.1%	29.2%			31.5%	31.8%		
Product margin %	31.5%	29.4%			33.7%	32.9%		
Service margin %	27.6%	28.7%			27.6%	30.1%		

Gross margin for the third quarter and first nine months of fiscal 2019 decreased by \$1.9 million, or 10.4%, and \$0.6 million, or 1.1%, respectively, compared with the same periods in fiscal 2018. Our gross margin decreased from the prior-year quarter, primarily due to reduced product and service sales volume offset in part by improvement in product margins and reduced supply chain costs. For the first nine months of fiscal 2019, gross margins decreased on less profitable services, offset in part by increased margin from product sales and decreased supply chain costs.

Gross margin as a percentage of revenue increased in the third quarter of fiscal 2019 compared with the same period in fiscal 2018, primarily due to improved profitability of product sales in the quarter and lower supply chain costs. Product margin as a percentage of product revenue improved in the third quarter of fiscal 2019 compared with the same period in fiscal 2018, primarily due to reduced supply chain costs and better margins on product sales. Service margin as a percentage of service revenue decreased in the third quarter of fiscal 2019 compared with the same period in fiscal 2018, primarily due to lower absorption of fixed costs and lower project margins.

Gross margin as a percentage of revenue decreased in the first nine months of fiscal 2019 compared with the same period in fiscal 2018, primarily due to lower margin rates for services. Product margin as a percentage of product revenue improved in the first nine months of fiscal 2019 compared with the same period in fiscal 2018, primarily due to lower supply chain costs. Service margin as a percentage of service revenue decreased in the first nine months of fiscal 2019 compared with the same period in fiscal 2018, primarily due to decreased margins in North America and Africa and the Middle East.

Research and Development Expenses

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
Research and development	\$ 5,350	\$ 4,754	\$ 596	12.5%	\$ 15,603	\$ 14,696	\$ 907	6.2%
% of revenue	9.9%	7.7%			8.7%	8.2%		

Our research and development expenses increased by \$0.6 million, or 12.5%, in the third quarter of fiscal 2019 compared with the same period in fiscal 2018. The increase was primarily due to increased product development activities.

Our research and development expenses increased by \$0.9 million, or 6.2%, in the first nine months of fiscal 2019 compared with the same period in fiscal 2018. The increase was primarily due to the increased level of product development activity.

Selling and Administrative Expenses

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
Selling and administrative	\$ 13,408	\$ 14,745	\$ (1,337)	(9.1)%	\$ 41,405	\$ 42,571	\$ (1,166)	(2.7)%
% of revenue	24.8%	23.7%			23.1%	23.7%		

Our selling and administrative expenses decreased by \$1.3 million, or 9.1%, in the third quarter of fiscal 2019 compared with the same period in fiscal 2018. The decrease was primarily due to lower variable compensation.

Our selling and administrative expenses decreased by \$1.2 million, or 2.7%, in the first nine months of fiscal 2019 compared with the same period in fiscal 2018. The decrease was primarily due to lower variable compensation.

Restructuring Charges

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
Restructuring (recovery) charges	\$ —	\$ (2)	\$ 2	—%	\$ 796	\$ (252)	\$ 1,048	(415.9)%

Expenses incurred in the first nine months of fiscal 2019 were due to the implementation of the Fiscal 2018-2019 Plan. We expect to substantially complete the restructuring activities under the Fiscal 2018-2019 Plan by the end of fiscal 2019. Payments related to the accrued restructuring liability balance for this plan are expected to be fully paid by the end of fiscal 2020.

Interest Income, Interest Expense, and Other (Expense) Income, Net

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
Interest income	\$ 73	\$ 49	\$ 24	49.0%	\$ 167	\$ 149	\$ 18	12.1%
Interest expense	\$ (7)	\$ (5)	\$ (2)	40.0%	\$ (88)	\$ (24)	\$ (64)	266.7%
Other expense, net	\$ (1)	\$ (54)	\$ 53	(98.1)%	\$ (1)	\$ (220)	\$ 219	(99.5)%

Interest income reflected interest earned on our cash equivalents which were comprised of money market funds and bank certificates of deposit.

Interest expense was primarily related to interest associated with borrowings under the SVB Credit Facility and discounts on customer letters of credit.

Other (expense) income, net during fiscal 2018 was primarily comprised of a foreign exchange loss related to a dividend declared by our Nigeria entity (a partnership for U.S. tax purposes) to our Aviat U.S. entity.

Income Taxes

(In thousands, except percentages)	Three Months Ended				Nine Months Ended			
	March 29, 2019	March 30, 2018	\$ Change	% Change	March 29, 2019	March 30, 2018	\$ Change	% Change
(Loss) income before income taxes	\$ (2,438)	\$ (1,375)	\$ (1,063)	77.3%	\$ (1,056)	\$ 208	\$ (1,264)	(607.7)%
(Benefit from) provision for income taxes	\$ (6,777)	\$ 1,015	\$ (7,792)	(767.7)%	\$ (6,955)	\$ (2,188)	\$ (4,767)	217.9%

We estimate our annual effective tax rate at the end of each quarterly period, and we record the tax effect of certain discrete items in the interim period in which they occur, including changes in judgment about uncertain tax positions and deferred tax valuation allowances.

The tax benefit for the nine months ended March 29, 2019 was primarily due to tax expense related to profitable subsidiaries, net against the release of valuation allowance due to the potential foreign tax refund to be received from the Department of Federal Revenue of Brazil and a partial release of valuation allowance related to U.S. deferred tax assets. During the first quarter of fiscal 2019, we recorded a net discrete tax benefit of \$1.6 million for the release of valuation allowance on a deferred tax asset recorded for \$1.9 million of refundable withholding tax credit to be received from the Department of Federal Revenue of Brazil, less tax expense of \$0.3 million from recognizing an ASC 740-10 reserve previously recorded as a reduction against the deferred tax for the withholding tax credit. During the second quarter of fiscal 2019, we reduced the refundable withholding tax credit to \$1.8 million, primarily due to foreign exchange differences, and recorded a discrete income tax expense of \$0.1 million.

During the third quarter of fiscal 2019, we recorded a partial release of valuation allowance related to U.S. deferred tax assets based on sufficient positive objective evidence that we would generate sufficient future income in the U.S. to realize a portion of the deferred tax assets. The positive evidence as of March 29, 2019 included our fiscal 2019 and three-year cumulative U.S. profitability driven by continued demand for our products in North America that have historically resulted in higher margins than international sales, reductions in operating expenses resulting from our previous restructurings, and our forecasted U.S. operating profits in future periods. Realization of our deferred tax assets is primarily dependent upon future income in applicable tax jurisdictions. If our assumptions and consequently our estimates change in the future, our valuation allowances may be increased or decreased, resulting in a respective increase or decrease in income tax expense.

During the first quarter of fiscal 2018, we received a refund of \$1.3 million from IRAS which represented a final settlement. The determination of the effective tax rate reflects tax expense and benefit generated in certain jurisdictions. However, jurisdictions with a year-to-date loss where no tax benefit can be recognized are excluded from the annual effective tax rate. During the second quarter of fiscal 2018, we recorded the release of a valuation allowance related to the refundable AMT credit of \$3.3 million, as provided under the Tax Act, as a discrete benefit, and included in other assets as a long-term receivable on the unaudited Condensed Consolidated Balance Sheet in this Quarterly Report on Form 10-Q. Under the Tax Act, any carryforward AMT tax credits can be refunded if not fully utilized by fiscal year 2022. We expect to receive the refund of this tax benefit starting in our fiscal year 2020.

Liquidity, Capital Resources, and Financial Strategies

Sources of Cash

As of March 29, 2019, our total cash, cash equivalents, and restricted cash were \$36.1 million. Approximately \$17.5 million, or 48.5%, was held in the United States. The remaining balance of \$18.6 million, or 51.5%, was held outside the United States. Of the amount of cash and cash equivalents held by our foreign subsidiaries at March 29, 2019, \$17.3 million was held in jurisdictions where our undistributed earnings are indefinitely reinvested, and if repatriated, would be subject to U.S. taxes which would be nominal.

Cash provided by operating activities was \$5.3 million for the first nine months of fiscal 2019, compared to cash provided by operating activities of \$7.3 million for the first nine months of fiscal 2018. Cash used in or provided by operating activities is presented as net income adjusted for non-cash items and changes in operating assets and liabilities. Net contribution of non-cash items decreased cash by \$5.2 million and net changes in operating assets and liabilities decreased cash by \$0.2 million for the first nine months of fiscal 2019 as compared to the same period in fiscal 2018.

The \$5.2 million decrease in the net contribution of non-cash items was primarily due to a \$4.0 million net decrease in deferred tax expense, a \$0.6 million decrease in depreciation and amortization, a \$0.3 million recovery for uncollectible receivables, and a \$0.3 million decrease in share-based compensation expense.

Changes in operating assets and liabilities resulted in a net decrease of \$0.2 million to cash for the first nine months of fiscal 2019, compared to the same period in 2018. Accounts receivable and unbilled costs fluctuate from period to period, depending on the amount, timing of sales and billing activities, as well as cash collections and the impact from the adoption of ASC 606. The fluctuations in accounts payable and accrued expenses were primarily due to the timing of liabilities incurred and vendor payments. The change in inventories and in customer service inventories were primarily due to demand, our focus on improving our inventory management, and the impact from the adoption of ASC 606. The increase in customer advance payments and unearned revenue was due to the timing of payment from customers and revenue recognition. We used \$0.9 million in cash during the first nine months of fiscal 2019 on expenses related to restructuring liabilities.

Cash used in investing activities was \$4.1 million and \$5.0 million for the first nine months of fiscal 2019 and 2018, respectively, related to the acquisition of property, plant and equipment. During the remainder of fiscal year 2019, we expect to spend approximately \$1.0 million for capital expenditures, primarily on equipment for development and manufacturing of new products and to support customer managed services.

Cash used in financing activities was \$2.4 million for the first nine months of fiscal 2019, primarily related to the repurchase of common stock.

As of March 29, 2019, our principal sources of liquidity consisted of \$36.1 million in cash, cash equivalents, and short-term investments; \$9.8 million of available credit under our \$30.0 million SVB Credit Facility, which expires on June 29, 2019; and future collections of receivables from customers. We regularly require letters of credit from some customers, and, from time to time, these letters of credit are discounted without recourse shortly after shipment occurs in order to meet immediate liquidity requirements and to reduce our credit and sovereign risk. Historically, our primary sources of liquidity have been cash flows from operations and credit facilities.

We believe that our existing cash and cash equivalents, the available line of credit under the SVB Credit Facility, and future cash collections from customers will be sufficient to provide for our anticipated requirements for working capital and capital expenditures for at least the next 12 months. Our SVB Credit Facility expires on June 29, 2019. In addition, there can be no assurance that our business will generate cash flow from operations, we will be in compliance with the quarterly financial covenants contained in the SVB Credit Facility, or that we will have a sufficient borrowing base under such facility, or that anticipated operational improvements will be achieved. If we are not in compliance with the financial covenants or do not have sufficient eligible accounts receivable to support our borrowing base, the availability of our credit facility is not certain or may be diminished. Over the longer term, if we are unable to maintain cash balances or generate sufficient cash flow from operations to service our obligations that may arise in the future, we may be required to sell assets, reduce capital expenditures, or obtain financing. If we need to obtain additional financing, we cannot be assured that it will be available on favorable terms, or at all. Our ability to make scheduled principal payments or pay interest on or refinance any future indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the microwave communications market and to general economic, political, financial, competitive, legislative, and regulatory factors beyond our control.

As of March 29, 2019, we were in compliance with the quarterly financial covenants, as amended, contained in the SVB Credit Facility. The \$9.0 million borrowing was classified as a current liability as of March 29, 2019 and June 29, 2018 and repaid in April 2019 and July 2018, respectively.

In addition, we have an uncommitted short-term line of credit of \$0.4 million from a bank in New Zealand to support the operations of our subsidiary located there. This line of credit provides for \$0.3 million in short-term advances at various interest rates, all of which was available as of March 29, 2019 and June 29, 2018. The line of credit also provides for the issuance of standby letters of credit and company credit cards, of which \$0.1 million was outstanding as of March 29, 2019. This facility may be terminated upon notice, is reviewed annually for renewal or modification, and is supported by a corporate guarantee.

Restructuring Payments

We had liabilities for restructuring activities totaling \$1.8 million as of March 29, 2019, \$1.5 million of which was classified as current liabilities and expected to be paid out in cash over the next 12 months. We expect to fund these future payments with available cash and cash provided by operations.

Contractual Obligations and Commercial Commitments

The amounts disclosed in our fiscal 2018 Annual Report on Form 10-K filed with the SEC on August 28, 2018 include our commercial commitments and contractual obligations. During the first nine months of fiscal 2019, no material changes occurred in our contractual obligations to purchase goods and services and to make payments under operating leases or our contingent liabilities on outstanding letters of credit, guarantees, and other arrangements as disclosed in our fiscal 2018 Annual Report on Form 10-K. As of March 29, 2019, we had commercial commitments of \$59.0 million outstanding that were not recorded on our unaudited Condensed Consolidated Balance Sheets. This is an increase of \$7.5 million from the amount disclosed in our fiscal 2018 Annual Report on Form 10-K. Please refer to "Note 11 Commitments and Contingencies" of the Notes to unaudited Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Critical Accounting Estimates

For information about our critical accounting estimates, see the “Critical Accounting Estimates” section of “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our fiscal 2018 Annual Report on Form 10-K other than for the impact of adopting new revenue accounting standards. Effective June 30, 2018, we adopted ASC 606. See “Note 3, Revenue Recognition” of the Notes to unaudited Condensed Consolidated Financial Statements for discussion of the impact of the adoption of ASC 606 on our policies for revenue.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

In the normal course of doing business, we are exposed to the risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks.

Exchange Rate Risk

We conduct business globally in numerous currencies and are therefore exposed to foreign currency risks. We use derivative instruments to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold or issue derivatives for trading purposes or make speculative investments in foreign currencies.

We use foreign exchange forward contracts to hedge forecasted foreign currency transactions relating to forecasted sales and purchase transactions. Beginning the fourth quarter of fiscal 2015, we no longer prepared contemporaneous documentation of hedges for the new foreign exchange forward contracts we entered. As a result, the foreign exchange hedges no longer qualified as cash flow hedges. The changes in fair value related to the hedges were recorded in income or expenses line items on our statements of operations.

We also enter into foreign exchange forward contracts to mitigate the change in fair value of specific non-functional currency assets and liabilities on the balance sheet. All balance sheet hedges are marked to market through earnings every period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities.

As of March 29, 2019, we had foreign currency forward contracts outstanding with a total notional amount of \$3.5 million consisting of three currencies as follows:

Currency	Notional Contract Amount (Local Currency)	Notional Contract Amount (USD)
	(In thousands)	
Canadian dollar	500	\$ 373
Euro	1,584	1,792
Great Britain pound	1,000	1,315
Total of all currency forward contracts		<u>\$ 3,480</u>

Net foreign exchange income (loss), net recorded in our unaudited Condensed Consolidated Statements of Operations during the three and nine months of fiscal 2019 and 2018 was as follows:

(In thousands)	Three Months Ended		Nine Months Ended	
	March 29, 2019	March 30, 2018	March 29, 2019	March 30, 2018
Amount included in costs of revenues	\$ 22	\$ 58	\$ 193	\$ (40)
Amount included in other expense	—	(51)	—	(188)
Total foreign exchange income (loss), net	<u>\$ 22</u>	<u>\$ 7</u>	<u>\$ 193</u>	<u>\$ (228)</u>

A 10% adverse change in currency exchange rates for our foreign currency derivatives held as of March 29, 2019 would have an impact of approximately \$0.3 million on the fair value of such instruments.

Certain of our international business are transacted in non-U.S. dollar currency. As discussed above, we utilize foreign currency hedging instruments to minimize the currency risk of international transactions. The impact of translating the assets and liabilities of foreign operations to U.S. dollars for the first nine months of fiscal 2019 was \$0.4 million and was included as a component of stockholders' equity. As of March 29, 2019 and June 29, 2018, the cumulative translation adjustment decreased our equity by \$13.0 million and \$12.6 million, respectively.

Interest Rate Risk

Our exposure to market risk for changes in interest rates relates primarily to our cash equivalents and borrowings under our credit facility.

Exposure on Cash Equivalents

We had \$36.1 million in total cash and cash equivalents as of March 29, 2019. Cash equivalents totaled \$19.5 million as of March 29, 2019 and were comprised of money market funds and bank certificates of deposit. Cash equivalents investments have been recorded at fair value on our balance sheet.

Our cash equivalents earn interest at fixed rates; therefore, changes in interest rates will not generate a gain or loss on these investments unless they are sold prior to maturity. The weighted-average days to maturity for cash equivalents held as of March 29, 2019 was 37 days, and these investments had an average yield of approximately 8% per annum. A 10% change in interest rates on our cash equivalents is not expected to have a material impact on our financial position, results of operations, or cash flows.

Exposure on Borrowings

Our borrowings outstanding under the SVB Credit Facility incurred interest at the prime rate plus a spread of 0.50% to 1.50% with such spread determined based on our adjusted quick ratio. During the first nine months of fiscal 2019, our weighted-average interest rate was 5.90%, and the interest expense on these borrowings was insignificant.

A 10% change in interest rates on the current borrowings or on future borrowings is not expected to have a material impact on our financial position, results of operations, or cash flows since interest on our borrowings is not material to our overall financial position.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Based on management's evaluation, with participation of our Chief Executive Officer (CEO) and Principal Financial Officer (PFO), as of the end of the period covered by this report, our CEO and PFO have concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as of March 29, 2019, are effective to provide reasonable assurance that the information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and is accumulated and communicated to management, including our CEO and PFO, as appropriate to allow timely decisions regarding required disclosures.

Changes in Internal Controls over Financial Reporting

In the first quarter of fiscal 2019, we implemented certain internal controls over financial reporting in connection with our adoption of ASC 606. There were no other changes in our internal control over financial reporting during the first nine months ended March 29, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management, including the CEO and PFO, does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well-designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any,

have been detected. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of the effectiveness of controls to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Please refer to Legal Proceedings under “Note 11 Commitments and Contingencies” of the Notes to unaudited Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Item 1A. Risk Factors

Investors should carefully review and consider the information regarding certain factors which could materially affect our business, operating results, cash flows, and financial condition set forth under Item 1A, Risk Factors, in our fiscal 2018 Annual Report on Form 10-K filed with the SEC on August 28, 2018.

We do not believe that there have been any other material additions or changes to the risk factors previously disclosed in our fiscal 2018 Annual Report on Form 10-K, although we may disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Following is a summary of stock repurchases for the three months ended March 29, 2019:

Period	Total Number of Shares Repurchased	Average Price Paid per Share	Total Number of Shares Repurchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet be Repurchased Under the Program ⁽¹⁾ (in thousands)
December 29, 2018 through January 25, 2019	24,875	\$ 13.98	24,875	\$ 5,705
January 26, 2019 through February 22, 2019	6,086	\$ 14.14	6,086	\$ 5,619
February 23, 2019 through March 29, 2019	—	\$ —	—	\$ 5,619
Total	30,961			

⁽¹⁾ Stock Repurchase Programs

In May 2018, our board of directors approved a repurchase program, which does not have an expiration date, for the repurchase of up to \$7.5 million of our common stock. During the three months ended March 29, 2019, we repurchased \$0.4 million of our common stock in the open market. As of March 29, 2019, \$5.6 million remained available under our stock repurchase program.

Item 3. Defaults upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Not applicable.

Item 6. Exhibits

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

<u>Exhibit Number</u>	<u>Descriptions</u>
3.1	<u>Amended and Restated Certificate of Incorporation of Aviat Networks, Inc., as amended (incorporated by reference to Exhibit 3.1 to the Current Report on Form 10-Q filed with the SEC on February 10, 2017, File No. 001-33278)</u>
3.2	<u>Amended and Restated Bylaws of Aviat Networks, Inc. (incorporated by reference to Exhibit 3.2 to the Current Report on Form 8-K filed with the SEC on October 2, 2015, File No. 001-33278)</u>
4.1	<u>Tax Benefit Preservation Plan, dated as of September 6, 2016, by and between Aviat Networks, Inc. and Computershare Inc., as Rights Agent (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed with the SEC on September 7, 2016, File No. 011-33278)</u>
4.2	<u>Aviat Networks, Inc. 2018 Incentive Plan (incorporated by reference to Appendix A to the Registrant's Proxy Statement on Schedule 14A filed with the SEC on February 12, 2018, File No. 001-33278)</u>
31.1	<u>Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer</u>
31.2	<u>Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer</u>
32.1	<u>Section 1350 Certification of Chief Executive Officer and Principal Financial Officer</u>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVIAT NETWORKS, INC.
(Registrant)

Date: May 13, 2019

By: /s/ Walter Stanley Gallagher, Jr.
Walter Stanley Gallagher, Jr.
Senior Vice President, Chief Operating Officer
(Principal financial officer and duly authorized officer)

By: /s/ Eric Chang
Eric Chang
Vice President, Corporate Controller and Principal Accounting Officer
(Principal accounting officer and duly authorized officer)

**CERTIFICATION PURSUANT TO SECTION 302(a)
OF THE SARBANES-OXLEY ACT OF 2002**

I, Michael A. Pangia, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2019, of Aviat Networks, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 13, 2019

/s/ Michael A. Pangia

Name: Michael A. Pangia
Title: President and Chief Executive Officer

**CERTIFICATION PURSUANT TO SECTION 302(a)
OF THE SARBANES-OXLEY ACT OF 2002**

I, Walter Stanley Gallagher, Jr., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2019, of Aviat Networks, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 13, 2019

/s/ Walter Stanley Gallagher, Jr.

Name: Walter Stanley Gallagher, Jr.
Title: Senior Vice President and Chief Operating Officer, Principal
Financial Officer

**CERTIFICATIONS OF CHIEF EXECUTIVE OFFICER AND
PRINCIPAL FINANCIAL OFFICER OF AVIAT NETWORKS, INC.
PURSUANT TO TITLE 18 OF THE UNITED STATES CODE SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the filing of the Quarterly Report on Form 10-Q of Aviat Networks, Inc. (“Aviat Networks”) for the fiscal quarter ended March 29, 2019, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), we, Michael A. Pangia, President and Chief Executive Officer of Aviat Networks, and Walter Stanley Gallagher, Jr., Senior Vice President and Chief Operating Officer, Principal Financial Officer of Aviat Networks, hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. §1350, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Aviat Networks as of the dates and for the periods expressed in the Report.

Date: May 13, 2019

/s/ Michael A. Pangia

Name: Michael A. Pangia

Title: President and Chief Executive Officer

Date: May 13, 2019

/s/ Walter Stanley Gallagher, Jr.

Name: Walter Stanley Gallagher, Jr.

Title: Senior Vice President and Chief Operating Officer, Principal
Financial Officer