



January 30, 2013

## Aviat Networks Announces Fiscal Second Quarter 2013 Financial Results

SANTA CLARA, Calif., Jan. 30, 2013 /PRNewswire/ -- Aviat Networks, Inc. (NASDAQ: AVNW), the leading expert in microwave networking solutions, today reported financial results for the second quarter of fiscal year 2013, which ended December 28, 2012.

### Financial Highlights for Q2FY13

- Revenue for the quarter exceeded the top-end of the Company's guidance range at \$129.0 million
- Orders greater than revenue
- GAAP Gross Margin of 30.0%; Non-GAAP Gross Margin was within the guidance range at 30.2%
- GAAP Operating Expense of \$33.8 million; Non-GAAP Operating Expense was within the guidance range at \$31.8 million
- GAAP Net Loss including discontinued operations was \$(5.3) million or \$(0.09) per share; Non-GAAP Net Income from continuing operations of \$6.5 million or \$0.11 per diluted share

### GAAP Financial Results

For the second quarter of fiscal year 2013, revenue was \$129.0 million, compared with \$105.0 million in the year-ago quarter. The Company reported net loss, including discontinued operations, of \$(5.3) million or \$(0.09) per share, compared with a net loss of \$(12.8) million or \$(0.22) per share in the year-ago quarter. Loss from continuing operations for the quarter was \$(5.0) million or \$(0.08) per diluted share, compared with the loss from continuing operations of \$(10.0) million or \$(0.17) per share in the year-ago quarter. Revenue and results of operations from our WiMAX business are classified as discontinued operations for all periods presented.

Cash and cash equivalents were \$94.8 million as of December 28, 2012 compared with \$85.1 million as of the end of the prior quarter. The increase in cash was primarily due to strong collections of customer receivables.

### Non-GAAP Financial Results

Non-GAAP income from continuing operations for the quarter was \$6.5 million or \$0.11 per diluted share, compared with non-GAAP income from continuing operations of \$0.3 million, or \$0.00 per diluted share, in the year-ago quarter. Adjusted EBITDA was \$8.7 million compared with \$1.5 million in the year ago period.

The second quarter of fiscal year 2013 non-GAAP income from continuing operations excluded \$2.3 million of pre-tax charges composed primarily of the following:

- \$1.8 million for share-based compensation expense
- \$0.3 million for amortization of purchased intangibles
- \$0.2 million of restructuring charges

The second quarter of fiscal year 2013 non-GAAP income from continuing operations excluded an income tax provision of \$9.2 million, which was primarily attributable to a \$9.9 million income tax reserve for uncertain tax positions. Loss from discontinued operations, net of taxes was \$(0.3) million for the quarter. Adjusted EBITDA excluded \$1.3 million for depreciation and amortization on property, plant and equipment, \$0.2 million for interest expense, \$9.9 million for income taxes provision, and non-GAAP pre-tax adjustments as set forth above from GAAP income from continuing operations. A reconciliation of GAAP to non-GAAP financial measures for the quarter comparison with the year-ago period is provided on Table 4 along with the accompanying notes.

### Second Quarter Revenue by Region

Revenue in the North America region was \$41.4 million in the second quarter of fiscal 2013, compared with \$44.2 million in the year-ago quarter and \$38.7 million in the prior quarter. International revenue was \$87.6 million, compared with \$60.8 million in the year ago quarter and \$76.3 million in the prior quarter.

"We had a seasonally great fiscal second quarter across our key operating metrics driven by strength in Africa and continued solid performance in North America," said Michael Pangia, president and CEO, Aviat Networks. "I am confident we are making the right moves to profitably expand our business and enhance shareholder value."

### Outlook

Based on current trends, the third quarter of fiscal 2013 revenue outlook range is \$115 million - \$121 million. Non-GAAP income from continuing operations is expected to be in the range of \$0.02 - \$0.06 per diluted share.

The Company anticipates good cash collections in the third fiscal quarter of 2013. However, in view of the very strong collection performance in the fiscal second quarter, the Company anticipates a possible decline in cash and cash equivalents in the fiscal third quarter of 2013.

### Conference Call Details

Aviat Networks, Inc. will host a conference call today at 4:30 p.m. Eastern Time to discuss the Company's financial results. Those wishing to join the call should dial 480-629-9760 or toll free at 877-941-4774 access code 4590206 at approximately 4:20 p.m. Eastern Time. A replay also will be available starting approximately one hour after the completion of the call until February 6, 2013. To access the replay, dial 303-590-3030 or toll free at 800-406-7325 access code 4590206. A live and archived webcast of the conference call will also be available via the Company's Web site at <http://investors.aviatnetworks.com/events.cfm>.

### Non-GAAP Measures and Comparative Financial Information

Aviat Networks, Inc. reports information in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). Management of Aviat Networks monitors gross margin, research and development expenses, selling and administrative expenses, operating income or loss, income tax provision or benefit, income or loss from continuing operations, basic and diluted income or loss per share from continuing operations, adjusted earnings before interest, tax, depreciation and amortization ("adjusted EBITDA") on a non-GAAP basis for planning and forecasting results in future periods, and may use these measures for some management compensation purposes. These measures exclude certain costs, expenses, gains and losses as shown on the attached Reconciliation of Non-GAAP Financial Measures table. As a result, management is presenting these non-GAAP measures in addition to results reported in accordance with GAAP to better communicate underlying operational and financial performance in each period. Management believes these non-GAAP measures provide information that is useful to investors in understanding period-over-period

operating results separate and apart from items that may, or could, have a disproportionate positive or negative impact on results in any given period. Management also believes that these non-GAAP measures enhance the ability of an investor to analyze trends in Aviat Networks' business and to better understand our performance.

Aviat Networks' management does not, nor does it suggest that investors should, consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Aviat Networks presents such non-GAAP financial measures in reporting its financial results to provide investors with an additional tool to evaluate the Company's financial performance. Reconciliations of these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP are included in the tables below.

## About Aviat Networks

Aviat Networks, Inc. (NASDAQ: AVNW) is a leading global provider of microwave networking solutions transforming communications networks to handle the exploding growth of IP-centric, multi-Gigabit data services. With more than 750,000 systems installed around the world, Aviat Networks provides LTE-proven microwave networking solutions to mobile operators, including some of the largest and most advanced 4G/LTE networks in the world. Public safety, utility, government and defense organizations also trust Aviat Networks' solutions for their mission-critical applications where reliability is paramount. In conjunction with its networking solutions, Aviat Networks provides a comprehensive suite of localized professional and support services enabling customers to effectively and seamlessly migrate to next generation Carrier Ethernet/IP networks. For more than 50 years, customers have relied on Aviat Networks' high performance and scalable solutions to help them maximize their investments and solve their most challenging network problems. Headquartered in Santa Clara, California, Aviat Networks operates in 46 countries around the world. For more information, visit [www.aviatnetworks.com](http://www.aviatnetworks.com) or connect with Aviat Networks on Twitter, Facebook and LinkedIn.

## Forward-Looking Statements

The information contained in this document includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 21E of the Securities Exchange Act and Section 27A of the Securities Act. All statements, trend analyses and other information contained herein about the markets for the services and products of Aviat Networks, Inc. and trends in revenue, as well as other statements identified by the use of forward-looking terminology, including "anticipates," "believe," "plan," "estimate," "expect," "goal," "will," "see," "continues," "delivering," "view," and "intend," or the negative of these terms or other similar expressions, constitute forward-looking statements. These forward-looking statements are based on estimates reflecting the current beliefs of the senior management of Aviat Networks. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should therefore be considered in light of various important factors, including those set forth in this document. Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include the following:

- continued price erosion as a result of increased competition in the microwave transmission industry;
- the impact of the volume, timing and customer, product and geographic mix of our product orders;
- our ability to meet projected new product development dates or anticipated cost reductions of new products;
- our suppliers' inability to perform and deliver on time as a result of their financial condition, component shortages or other supply chain constraints;
- customer acceptance of new products;
- the ability of our subcontractors to timely perform;
- continued weakness in the global economy affecting customer spending;
- retention of our key personnel;
- our ability to manage and maintain key customer relationships;
- uncertain economic conditions in the telecommunications sector combined with operator and supplier consolidation;
- the timing of our receipt of payment for products or services from our customers;
- our failure to protect our intellectual property rights or defend against intellectual property infringement claims by others;
- the effects of currency and interest rate risks; and
- the impact of political turmoil in countries where we have significant business.

For more information regarding the risks and uncertainties for our business, see "Risk Factors" in our Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC") on September 4, 2012 as well as other reports filed by Aviat Networks, Inc. with the SEC from time to time. Aviat Networks undertakes no obligation to update publicly any forward-looking statement for any reason, except as required by law, even as new information becomes available or other events occur in the future.

## Financial Tables to Follow:

**Table 1**  
**AVIAT NETWORKS, INC.**  
**Fiscal Year 2013 Second Quarter Summary**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited)**

	Quarter Ended		Two Quarters Ended	
	December 28, 2012	December 30, 2011 <sup>(1)</sup>	December 28, 2012	December 30, 2011 <sup>(1)</sup>
	(In millions, except per share amounts)			
Revenue from product sales and services	\$ 129.0	\$ 105.0	\$ 244.0	\$ 216.4
Cost of product sales and services	90.3	73.1	171.6	151.8
Gross margin	38.7	31.9	72.4	64.6
Research and development expenses	9.8	8.8	19.1	17.8
Selling and administrative expenses	23.7	25.3	46.4	49.9
Amortization of intangible assets	0.1	0.7	0.2	1.4
Goodwill impairment charges	—	5.6	—	5.6
Restructuring charges	0.2	0.1	0.5	1.0
Operating income (loss)	4.9	(8.6)	6.2	(11.1)
Other expenses, net	—	(0.3)	(0.6)	(0.3)
Interest income	0.2	0.1	0.5	0.3
Interest expense	(0.2)	(0.4)	(0.5)	(0.8)
Income (loss) from continuing operations before income taxes	4.9	(9.2)	5.6	(11.9)
Provision for income taxes	9.9	0.8	11.4	1.8
Loss from continuing operations	(5.0)	(10.0)	(5.8)	(13.7)
Loss from discontinued operations, net of tax	(0.3)	(2.8)	(1.7)	(5.9)
Net loss	\$ (5.3)	\$ (12.8)	\$ (7.5)	\$ (19.6)
Loss per common share, basic and diluted:				
Continuing operations	\$ (0.08)	\$ (0.17)	\$ (0.10)	\$ (0.23)
Discontinued operations	\$ (0.01)	\$ (0.05)	\$ (0.03)	\$ (0.10)
Net loss	\$ (0.09)	\$ (0.22)	\$ (0.13)	\$ (0.33)

(1) Certain prior year period amounts are reclassified to conform to current period presentation.

**Table 2**  
**AVIAT NETWORKS, INC.**  
**Fiscal Year 2013 Second Quarter Summary**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

	December 28, 2012	June 29, 2012
	(In millions)	
<b>Assets</b>		
Cash and cash equivalents	\$ 94.8	\$ 96.0
Receivables, net	99.1	90.7
Unbilled costs	16.8	25.9
Inventories	56.4	56.8
Customer service inventories	17.5	18.5
Other current assets	17.2	16.7
Property, plant and equipment, net	22.7	21.7
Identifiable intangible assets, net	1.3	1.8
Other assets	1.3	1.5
	<u>\$ 327.1</u>	<u>\$ 329.6</u>
<b>Liabilities and Stockholders' Equity</b>		
Current portion of long-term debt	\$ 4.1	\$ 4.1
Accounts payable	42.4	51.6
Accrued expenses and other current liabilities	100.7	99.7
Long-term debt	6.7	8.8
Reserve for uncertain tax positions and other long-term liabilities	19.0	7.9
Stockholders' equity	154.2	157.5
	<u>\$ 327.1</u>	<u>\$ 329.6</u>

**Table 3**  
**AVIAT NETWORKS, INC.**  
**Fiscal Year 2013 Second Quarter Summary**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	Two Quarters Ended	
	December 28, 2012	December 30, 2011
	(In millions)	
<b>Operating Activities</b>		
Net loss	\$ (7.5)	\$ (19.6)
Adjustments to reconcile net loss to net cash used in operating activities:		
Amortization of identifiable intangible assets	0.5	1.7
Depreciation and amortization of property, plant and equipment	2.9	2.1
Goodwill impairment charges	—	5.6
Bad debt expenses	2.0	1.9
Share-based compensation expense	3.3	2.3
Deferred income tax expense	11.4	—
Charges for inventory write-downs	1.6	2.6
Loss on disposition of the WiMAX business	—	2.0
Changes in operating assets and liabilities:		
Receivables	(10.3)	17.4
Unbilled costs	9.1	(1.0)
Inventories	(0.8)	7.2
Customer service inventories	0.6	0.3
Accounts payable	(9.6)	(28.0)
Accrued expenses	(8.4)	1.8
Advance payments and unearned income	11.4	(8.7)
Income taxes payable or receivable	(1.2)	1.1
Other assets and liabilities	(1.5)	3.8
Net cash provided by (used in) operating activities	<u>3.5</u>	<u>(7.5)</u>
<b>Investing Activities</b>		
Cash disbursed related to sale of WiMAX business, net	—	(1.2)
Additions of property, plant and equipment	(3.6)	(3.4)
Net cash used in investing activities	<u>(3.6)</u>	<u>(4.6)</u>
<b>Financing Activities</b>		
Payments on long-term debt	(2.1)	—
Proceeds from share-based compensation awards	0.1	—
Net cash used in financing activities	(2.0)	—
Effect of exchange rate changes on cash and cash equivalents	0.9	(1.8)
<b>Net Decrease in Cash and Cash Equivalents</b>	<u>(1.2)</u>	<u>(13.9)</u>
<b>Cash and Cash Equivalents, Beginning of Period</b>	<u>96.0</u>	<u>98.2</u>
<b>Cash and Cash Equivalents, End of Period</b>	<u>\$ 94.8</u>	<u>\$ 84.3</u>

AVIAT NETWORKS, INC.

Quarter Ended December 28, 2012 Summaries

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES AND REGULATION G DISCLOSURE

To supplement the consolidated financial statements presented in accordance with accounting principles generally accepted in the United States ("GAAP"), we provide additional measures of gross margin, research and development expenses, selling and administrative expenses, operating income or loss, other income or loss, income tax provision or benefit, income or loss from continuing operations, basic and diluted income or loss per share from continuing operations, and adjusted earnings before interest, tax, depreciation and amortization ("Adjusted EBITDA"), adjusted to exclude certain costs, charges, gains and losses, as set forth below. We believe that these non-GAAP financial measures, when considered together with the GAAP financial measures provide information that is useful to investors in understanding period-over-period operating results separate and apart from items that may, or could, have a disproportionate positive or negative impact on results in any particular period. We also believe these non-GAAP measures enhance the ability of investors to analyze trends in our business and to understand our performance. In addition, we may utilize non-GAAP financial measures as a guide in our forecasting, budgeting and long-term planning process and to measure operating performance for some management compensation purposes. Any analysis of non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP. Reconciliations of these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP follow.

Table 4  
AVIAT NETWORKS, INC.  
Fiscal Year 2013 Second Quarter Summary  
RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES (1)  
Condensed Consolidated Statements of Operations  
(Unaudited)

	Quarter Ended				Two Quarters Ended			
	December 28, 2012 (1)	% of Revenue	December 30, 2011 (1)	% of Revenue	December 28, 2012 (1)	% of Revenue	December 30, 2011 (1)	% of Revenue
	(In millions, except percentages and per share amounts)							
<b>GAAP gross margin</b>	\$ 38.7	30.0 %	\$ 31.9	30.4 %	\$ 72.4	29.7 %	\$ 64.6	29.9 %
Share-based compensation	0.1		0.2		0.2		0.3	
Write-off of deferred inventory and E&O costs	—		0.9		—		1.0	
Amortization of purchased technology	0.2		0.1		0.4		0.3	
<b>Non-GAAP gross margin</b>	<b>39.0</b>	<b>30.2 %</b>	<b>33.1</b>	<b>31.5 %</b>	<b>73.0</b>	<b>29.9 %</b>	<b>66.2</b>	<b>30.6 %</b>
<b>GAAP research and development expenses</b>	<b>\$ 9.8</b>	<b>7.6 %</b>	<b>\$ 8.8</b>	<b>8.4 %</b>	<b>\$ 19.1</b>	<b>7.8 %</b>	<b>\$ 17.8</b>	<b>8.2 %</b>
Share-based compensation	(0.5)		(0.3)		(0.8)		(0.5)	
<b>Non-GAAP research and development expenses</b>	<b>9.3</b>	<b>7.2 %</b>	<b>8.5</b>	<b>8.1 %</b>	<b>18.3</b>	<b>7.5 %</b>	<b>17.3</b>	<b>8.0 %</b>
<b>GAAP selling and administrative expenses</b>	<b>\$ 23.7</b>	<b>18.4 %</b>	<b>\$ 25.3</b>	<b>24.1 %</b>	<b>\$ 46.4</b>	<b>19.0 %</b>	<b>\$ 49.9</b>	<b>23.1 %</b>
Share-based compensation	(1.2)		(0.9)		(2.3)		(1.5)	
Other nonrecurring charges	—		(0.4)		—		(0.4)	
<b>Non-GAAP selling and administrative expenses</b>	<b>22.5</b>	<b>17.4 %</b>	<b>24.0</b>	<b>22.9 %</b>	<b>44.1</b>	<b>18.1 %</b>	<b>48.0</b>	<b>22.2 %</b>
<b>GAAP operating income (loss)</b>	<b>\$ 4.9</b>	<b>3.8 %</b>	<b>\$ (8.6)</b>	<b>(8.2) %</b>	<b>\$ 6.2</b>	<b>2.5 %</b>	<b>\$ (11.1)</b>	<b>(5.1) %</b>
Share-based compensation	1.8		1.4		3.3		2.3	
Write-off of excess and obsolete inventories	—		0.9		—		1.0	
Amortization of purchased technology	0.2		0.1		0.4		0.3	
Other nonrecurring charges	—		0.4		—		0.4	
Amortization of intangible assets	0.1		0.7		0.2		1.4	
Goodwill impairment charges	—		5.6		—		5.6	
Restructuring charges	0.2		0.1		0.5		1.0	
<b>Non-GAAP operating income</b>	<b>7.2</b>	<b>5.6 %</b>	<b>0.6</b>	<b>0.6 %</b>	<b>10.6</b>	<b>4.3 %</b>	<b>0.9</b>	<b>0.4 %</b>
<b>GAAP other expense, net</b>	<b>\$ —</b>	<b>—</b>	<b>\$ (0.6)</b>	<b>(0.6) %</b>	<b>\$ (0.6)</b>	<b>(0.2) %</b>	<b>\$ (0.8)</b>	<b>(0.4) %</b>
Transactional taxes assessments	—		0.3		0.6		0.3	
<b>Non-GAAP other expense, net</b>	<b>—</b>	<b>—</b>	<b>(0.3)</b>	<b>(0.3) %</b>	<b>—</b>	<b>—</b>	<b>(0.5)</b>	<b>(0.2) %</b>
<b>GAAP income tax provision</b>	<b>\$ 9.9</b>	<b>7.7 %</b>	<b>\$ 0.8</b>	<b>0.8 %</b>	<b>\$ 11.4</b>	<b>4.7 %</b>	<b>\$ 1.8</b>	<b>0.8 %</b>
Adjustment to reflect pro forma tax rate	(9.2)		(0.8)		(10.1)		(1.8)	
<b>Non-GAAP income tax provision</b>	<b>0.7</b>	<b>0.5 %</b>	<b>—</b>	<b>—</b>	<b>1.3</b>	<b>0.5 %</b>	<b>—</b>	<b>—</b>
<b>GAAP loss from continuing operations</b>	<b>\$ (5.0)</b>	<b>(3.9) %</b>	<b>\$ (10.0)</b>	<b>(9.5) %</b>	<b>\$ (5.8)</b>	<b>(2.4) %</b>	<b>\$ (13.7)</b>	<b>(6.3) %</b>
Share-based compensation	1.8		1.4		3.3		2.3	
Write-off of excess and obsolete inventories	—		0.9		—		1.0	
Amortization of purchased technology	0.2		0.1		0.4		0.3	
Other nonrecurring charges	—		0.4		—		0.4	
Amortization of intangible assets	0.1		0.7		0.2		1.4	
Goodwill impairment charges	—		5.6		—		5.6	
Restructuring charges	0.2		0.1		0.5		1.0	
Transactional taxes assessments	—		0.3		0.6		0.3	
Adjustment to reflect pro forma tax rate	9.2		0.8		10.1		1.8	
<b>Non-GAAP income from continuing operations</b>	<b>\$ 6.5</b>	<b>5.0 %</b>	<b>\$ 0.3</b>	<b>0.3 %</b>	<b>\$ 9.3</b>	<b>3.8 %</b>	<b>\$ 0.4</b>	<b>0.2 %</b>
<b>Income (loss) per share from continuing operations</b>								
<b>Basic:</b>								
GAAP	\$ (0.08)		\$ (0.17)		\$ (0.10)		\$ (0.23)	
Non-GAAP	\$ 0.11		\$ —		\$ 0.15		\$ 0.01	
<b>Diluted:</b>								
GAAP	\$ (0.08)		\$ (0.17)		\$ (0.10)		\$ (0.23)	
Non-GAAP	\$ 0.11		\$ —		\$ 0.15		\$ 0.01	
<b>Shares used in computing income (loss) per share from continuing operations</b>								
<b>Basic:</b>								
GAAP	60.0		59.0		59.7		58.9	
Non-GAAP	61.2		61.1		61.2		60.7	
<b>Diluted:</b>								
GAAP	60.0		59.0		59.7		58.9	
Non-GAAP	61.5		61.1		61.4		60.7	
	<b>Quarter Ended</b>				<b>Two Quarters Ended</b>			
	<b>December 28,</b>	<b>% of</b>	<b>December 30,</b>	<b>% of</b>	<b>December 28,</b>	<b>% of</b>	<b>December 30,</b>	<b>% of</b>

<b>ADJUSTED EBITA:</b>	<b>2012 (1)</b>	<b>Revenue</b>	2011 (1)	Revenue	<b>2012 (1)</b>	<b>Revenue</b>	2011 (1)	Revenue
	(In millions, except percentages)							
<b>GAAP loss from continuing operations</b>	<b>\$ (5.0)</b>	(3.9) %	<b>\$ (10.0)</b>	(9.5) %	<b>\$ (5.8)</b>	(2.4) %	<b>\$ (13.7)</b>	(6.3) %
Depreciation and amortization of property, plant and equipment	1.3		0.8		2.9		2.1	
Interest expense	0.2		0.4		0.5		0.8	
Share-based compensation	1.8		1.4		3.3		2.3	
Write-off of excess and obsolete inventories	—		0.9		—		1.0	
Amortization of purchased technology	0.2		0.1		0.4		0.3	
Other nonrecurring charges	—		0.4		—		0.4	
Amortization of intangible assets	0.1		0.7		0.2		1.4	
Goodwill impairment charges	—		5.6		—		5.6	
Restructuring charges	0.2		0.1		0.5		1.0	
Transactional tax assessments	—		0.3		0.6		0.3	
Adjustment to reflect pro forma tax rate	9.9		0.8		11.4		1.8	
<b>Adjusted EBITDA</b>	<b>\$ 8.7</b>	6.7 %	<b>\$ 1.5</b>	1.4 %	<b>\$ 14.0</b>	5.7 %	<b>\$ 3.3</b>	1.5 %

(1) The adjustments above reconcile our GAAP financial results to the non-GAAP financial measures used by us. Our non-GAAP income or loss from continuing operations excluded share-based compensation, write-off of excess and obsolete inventory, amortization of purchased technology, amortization of intangible assets, goodwill impairment charges, restructuring charges, transactional tax assessments, and adjustment to reflect pro forma tax rate. Adjusted EBITDA was determined by excluding depreciation and amortization on property, plant and equipment, interest expense, provision for income taxes, and non-GAAP pre-tax adjustments, as set forth above, from the GAAP income from continuing operations. We believe that the presentation of these non-GAAP items provides meaningful supplemental information to investors, when viewed in conjunction with, and not in lieu of, our GAAP results. However, the non-GAAP financial measures have not been prepared under a comprehensive set of accounting rules or principles. Non-GAAP information should not be considered in isolation from, or as a substitute for, information prepared in accordance with GAAP. Moreover, there are material limitations associated with the use of non-GAAP financial measures.

**Table 5**  
**AVIAT NETWORKS, INC.**  
**Fiscal Year 2013 Second Quarter Summary**  
**SUPPLEMENTAL SCHEDULE OF REVENUE BY GEOGRAPHICAL AREA**  
**(Unaudited)**

	<b>Quarter Ended</b>		<b>Two Quarters Ended</b>	
	<b>December 28, 2012</b>	December 30, 2011	<b>December 28, 2012</b>	December 30, 2011
	(in millions)			
<b>North America</b>	<b>\$ 41.4</b>	\$ 44.2	<b>\$ 80.1</b>	\$ 81.2
<b>International:</b>				
Africa and Middle East	<b>63.9</b>	24.0	<b>112.9</b>	66.7
Europe and Russia	<b>9.2</b>	15.8	<b>21.6</b>	28.2
Latin America and Asia Pacific	<b>14.5</b>	21.0	<b>29.4</b>	40.3
	<b>87.6</b>	60.8	<b>163.9</b>	135.2
<b>Total Revenue</b>	<b>\$ 129.0</b>	\$ 105.0	<b>\$ 244.0</b>	\$ 216.4

SOURCE Aviat Networks, Inc.

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